

# MAIN LAUNCH

PRESS CUTTINGS,
MARKETING & EVENT DOSSIER

ANOTHER PRESTIGIOUS DEVELOPMENT BY



www.theparkcrescent.com



#### INTRODUCTION

This dossier provides a presentation of all the press coverage, marketing material, spectacular art exhibition and marquee, entertainment and attendance for the main launch of The Park Crescent, London's only Royal crescent, now transformed by Amazon Property into ultra prime residences. For the main launch of The Park Crescent, Amazon Property have unveiled eight new previously unseen residences, each dressed by award winning design houses: 1508 London, Oliver Burns, DH Liberty and Taylor Howes. To further raise the launch to stand above anything else released to the resi-market in 2016 in terms of presentation and WOW factor, Amazon Property collaborated with art curator House of the Nobleman to transform eight of the dressed residences into a special Post-War and Contemporary art exhibition.

This apartments-and-art exhibition showcases 200 pieces of world-class artwork including works by Alexander Calder, Joan Miro, Marc Chagall, Salvador Dali, Andy Warhol, Damien Hirst and Victor Vasarely. Amazon Property designed and produced a special apartments-and-art sales brochure for the exhibition which provided visitors with a luxurious sales catalogue style review of the apartments and artwork. This was presented in a smart drawstring bag, which also contained a specially commissioned scented candle in a bespoke Park Crescent box, along with champagne truffle chocolates and other complimentary gift items. To showcase the exhibition, the company held a VIP launch party in a magnificent bespoke marquee in the 8 acres of private gardens.

The spectacular launch has generated editorial articles in key national newspapers, magazines, London publications and influential news portals in both the UK and overseas. Amazon Property are pleased to announce the 100% sell-out of the entire first phase release of the flagship project generating sales of £60 million. Of the phase one sales, 80% of the buyers have been UK purchasers, most affluent families downsizing from large houses in Hampstead, Hampstead Garden Suburbs and St John's Wood, with the remaining domestic purchasers being households selling across, from other apartments or houses. The balance of buyers (20% of sales) have been overseas purchasers, all from the Gulf region.



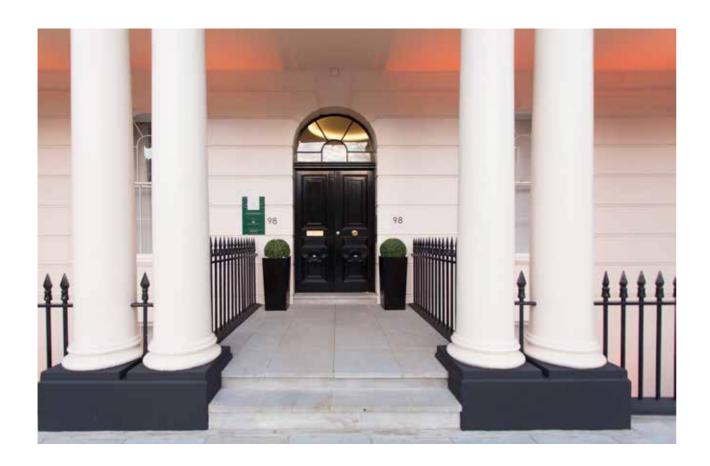
#### THE PARK CRESCENT

The Park Crescent, London¹s only Royal crescent, was designed by renowned architect John Nash (1752-1835), and has been transformed by leading residential developer Amazon Property to provide 20 two to four bedroom ultra prime residences. The development benefits from 5-star hotel style concierge and fronts onto eight acres of magnificent private resident¹s gardens and the 410 acres of Regent¹s Park.

The Grade I listed Park Crescent was built in 1812-1820 as luxurious residences for the family and friends of HRH Prince George, The Prince Regent and Acting Head of State. Most of the crescent was converted into offices in the late 20th Century before being purchased by Amazon Property in 2013 and now meticulously restored to its original residential use providing luxurious duplex, mezzanine and lateral residences.

Behind the retained Nash facade, the newly built residences combine illustrious history with large lateral living spaces, generous ceiling heights and state of the art specification and technology. Each residence has a bespoke interior design and dressing scheme undertaken by a world-class designer, providing a totally unique identity and distinctive features, ranging from 1,429 sqft (133 sqm) up to 4,127 sqft (383 sqm) in size with ceilings up to 3.8 metres high.

Residents have access to their own eight acres of magnificent private resident¹s only gardens. Known as Park Square and Park Crescent Gardens they form two of the grandest gardens in central London. Laid out by John Nash between 1811 and 1827, the sweeping lawns, gravel pathways, loggia, plantings and summer tennis court were designed to echo the gardens of Buckingham Palace.



### AMAZON PROPERTY

Led by directors Charles Gourgey and Chris Lanitis, Amazon Property is a multi-award winning premier residential developer with over 20 years of experience in Central London. Amazon Property has delivered over 60 of London¹s finest quality design led schemes and currently has a portfolio of completed developments with a GDV (gross development value) in excess of £800 million.

The Park Crescent is the company¹s flagship development which due to the historically important and rare Nash architecture, has taken several years of careful planning and highly skilled construction and restoration work to materialise. It has required outstanding craftsmanship, fine attention to detail and materials of the finest quality, sourced from around the world.



#### THE ART EXHIBITION

Amazon Property have collaborated with leading art curator House of the Nobleman to grace the dressed residences with world-renowned Post-War and Contemporary artwork including pieces by Alexander Calder, Joan Miro, Marc Chagall, Salvador Dali, Andy Warhol, Damien Hirst, Victor Vasarely, Robert Rauschenberg and Yayoi Kusama. The collaboration has created some of the most exceptional and high quality luxury interiors in London.

Established in 2010, House of the Nobleman is a multi-faceted arts organization comprising art advisory, curatorial practice and private dealership. Its work ranges from large-scale curatorial projects and events, to art and design sourcing and the nurturing of artistic talent. Through collaborating with experts in the field of art history and design, its dramatic exhibitions and interiors source and celebrate renowned art from both the past and present, working with a variety of artists, curators, and private collectors from around the world.

House of the Nobleman is led by Founding Director Victoria Golembiovskaya. Moscow-born, she now divides her time between Russia and the West and has a deep understanding of the international art markets that makes her contribution to any arts project highly original and cutting-edge, providing access to the very finest art on a global scale.

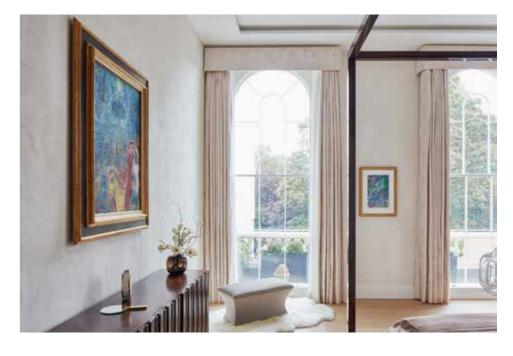


























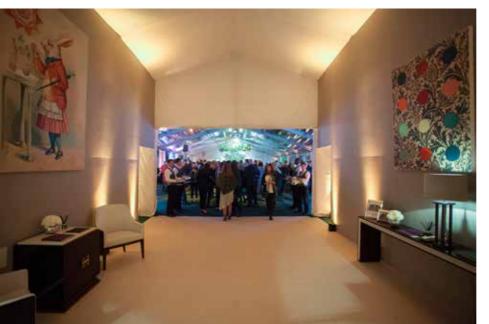


#### THE VIP LAUNCH EVENT

The spectacular VIP launch party, held in the private gardens directly overlooking the Royal crescent, saw over 700 VIP guests tour the new apartments and enjoy live music acts including Laura Wright, one of HM The Queen's favourite sopranos, and saxophonist Huw Wiggins, Commonwealth Musician of the Year. The attending guests included three billionaires, 20 9-figure multi-millionaires, three Princes, two Princesses, five Sheikhs, two Sheikhas and a host of other V-VIPs.

## THE VIP LAUNCH EVENT

















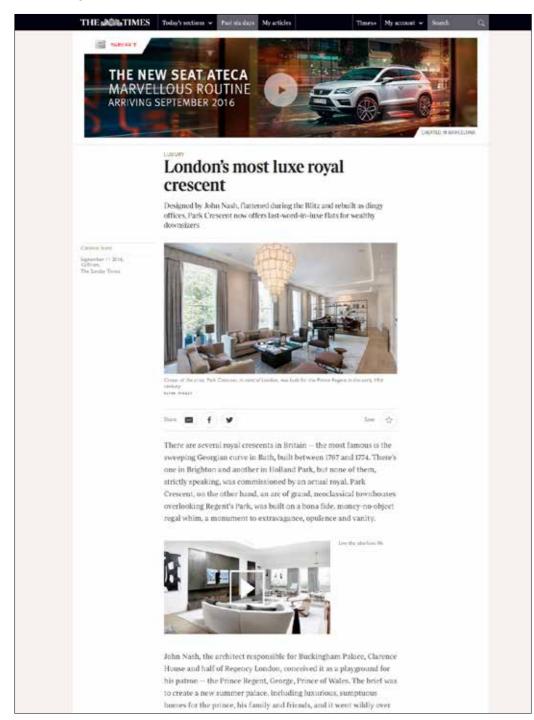


#### The Sunday Times 11th September 2016





#### The Times 11th September 2016





In 1820, the Prince Regent became George IV and moved into Buckingham Palace, so plans for Regent's Palace were shelved. But the crescent, with its lavish cream stucco frontage and hoge sash windows, was already completed, and over the years became home to aristocrats, ambassadors and business tycoons,



Today, nothing of Nash's original remains - it was flattened during the Blitz. The facade was laboriously rebuilt in the 1960s, and the interiors were carved up into flats and dreary offices, In 2013, Chris Lanitis and Charles Gourgey, directors of the upmarket property developer Amazon, bought the eastern terrace for a reported £47m cash - without planning permission. They have since restored it to a semblance of its former glory, creating 20 immaculately conceived luxury homes priced at £3.95m-£16m.

"Where there's risk, there's reward," Lanitis says with a glint in his eye. But there have been no royal takers so far, and not so much as an oligarch or a Middle Eastern prince. He has his gimlet gaze fixed firmly on what he calls the north London downsizers' market. "There are a lot of empty-nesters in St John's Wood, Hampstead, Highgate and beyond, who are rattling round enormous family houses worth £10m-£15m," he says, unbelievably making the middle range here about 67m - sound like affordable housing for the rich.

After a while, one oberluxe flat looks pretty much like the next: big slabs of bookmatched marble, an overemployment of dark veneers and greige paint, and an almost cynical use of verre églomisé. They never strike me as places you'd actually like to live. But Lanitis has achieved something different. He has furnished each apartment as a ready-to-move-into show home, using four designers - 1508 London. Oliver Burns, Taylor Howes and Design Haus Liberty, And with those vast sash windows, they all feel fresh and full of light.

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Apart from some terrible fake bay trees and box balls, and a hideous non-living wall costing £180,000 (the upkeep of real plants being too laborious an exercise), Lunitis hasn't stinted on the finishing, either. The bespoke furniture and fittings in each flat are worth "in the region of half a million".

"Forty grand's worth of chandelier here," he says, as hundreds of shards of crystal are tickled by a plume of cold air from an airconditioning unit hidden in the ceiling coffers of the basement flat. When Park Crescent officially launches next month, there will be 'museum-quality" art on the walls via a collaboration with the Frieze art fair, "A lot of wealthy people own art that they store because they can't hang it in their apartments," Lanitis says — not a problem here, with ceiling heights up to 12ft 6in.



Eight of the flats have already been sold and two are under offer. No 2 has been bought by an art dealer who has sold his house is



Eight of the flats have already been sold and two are under offer. No 12 has been bought by an art dealer, who has sold his house in Hampstead Garden Suburb and come into town, "where all the buzz

The area is already a magnet for artists and designers: Tom Ford has a home on York Terrace, Damien Hirst owns one on Hanover Terrace. and the fashion designer Stefano Gabbana has a property on Regent's Park Road. Sacha Baron Cohen has a place on Chester Terrace — a far cry from Ali G's Staines. Yet Park Crescent, considered by many to be the "lewel in London's crown", has unbestable eachet,

The residents will have access to two private gardens, eight acres in all, modelled on the grounds of - where else? - Buckingham Palace and connected by "the nanny's passage", a foot tunnel that runs under the thundering Marylebone Road. There they'll find a croquet lawn, a children's play area, deckchairs and a harbecue area - you can toddle down with your blanket and wicker hamper, or throw a party here if you like.



The biggest home - 4,100 sq ft of vaulted fabulousness, with an interior by the design house 1508 - seems especially designed for spectacular entertaining. "This table is bespoke, you'll never see another like it," Lanitis gushes, stroking an 8ft slice of Calacatta marble. "The designer went to Italy, picked the stone, shipped it in."

As well as exclusive, handmade furniture, the flat has big joinery units with TVs popping out, banks of silk velvet sofas, even a shiny grand piano thrown in. This is such a vast lateral apartment that the hundmade rug beneath our feet curves, following the gentle arc of the crescent. In one of the bedrooms, the carpet replicates the veins in the marbie on the bathroom wall.

"I'm all about detail," Lanitis says, "I chose designers who mainly work with private clients - they're in tune with what people want."



## Absolutely Notting Hill July 2016





#### City A.M. 13th September 2016



The Park Crescent development is made up of lavish two-to-four bedroom homes

# Luxury apartments overlooking Regent's Park on sale for £4m

#### **EMMA HASLETT**

@emmahaslett

IT'S NOT often you get a chance to own a slice of London's architectural history. But with refurbishment on one of the capital's most iconic addresses complete, apartments have gone on sale – and you can buy one, for a cool £3.9m.

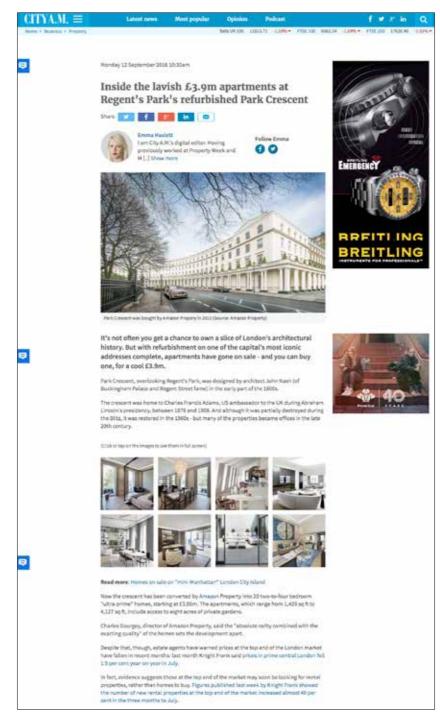
Park Crescent, overlooking

Regent's Park, was designed by architect John Nash (of Buckingham Palace and Regent Street fame) in the early part of the 1800s.

Now the crescent has been converted by Amazon Property into two-to-four bedroom "ultra-prime" homes, starting at £3.95m. The apartments, which range from 1,429 sq ft to 4,127 sq ft, include access to eight acres of private gardens.

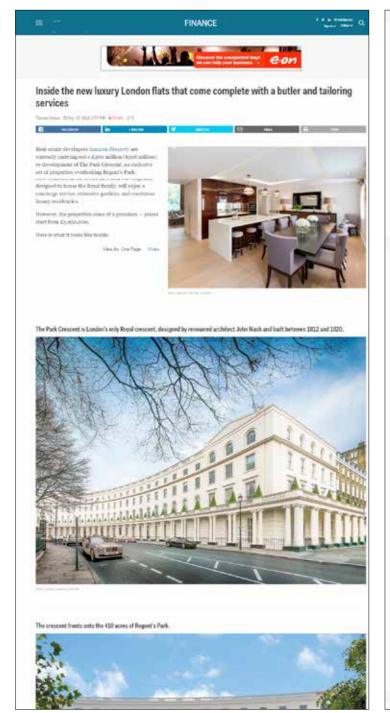


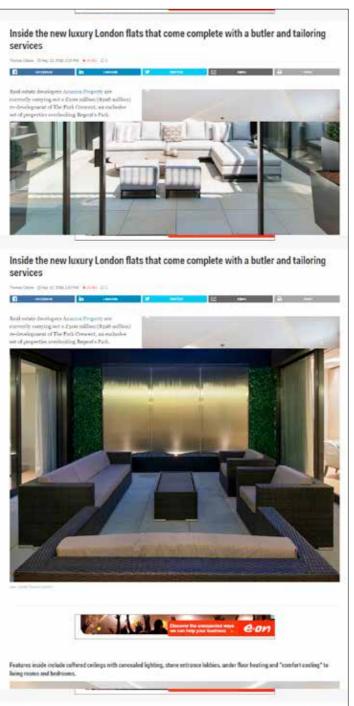
#### City A.M. 12th September 2016

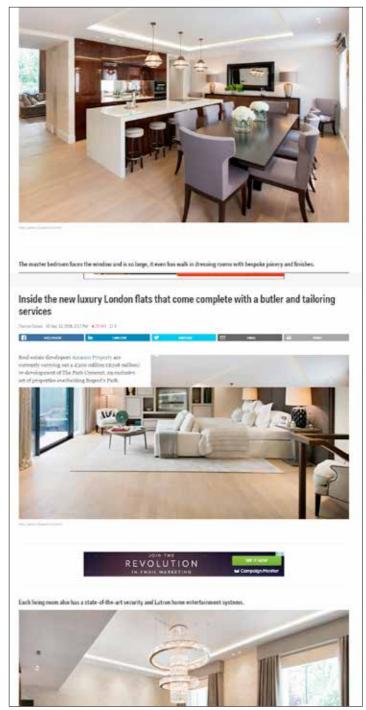




#### Business Insider 12th September 2016

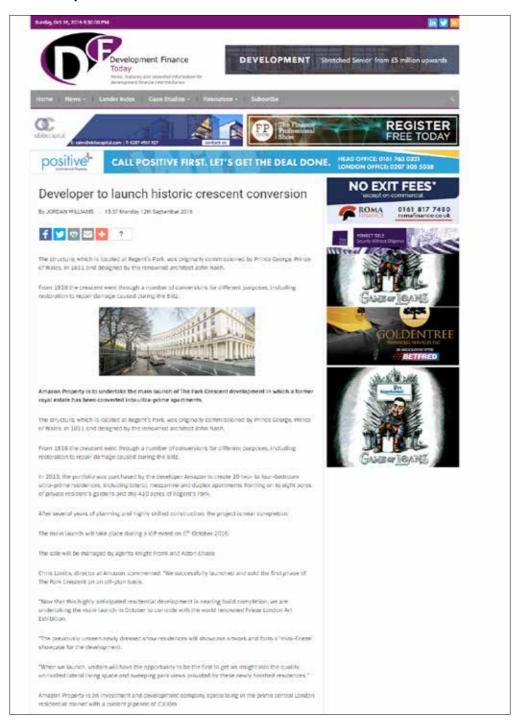






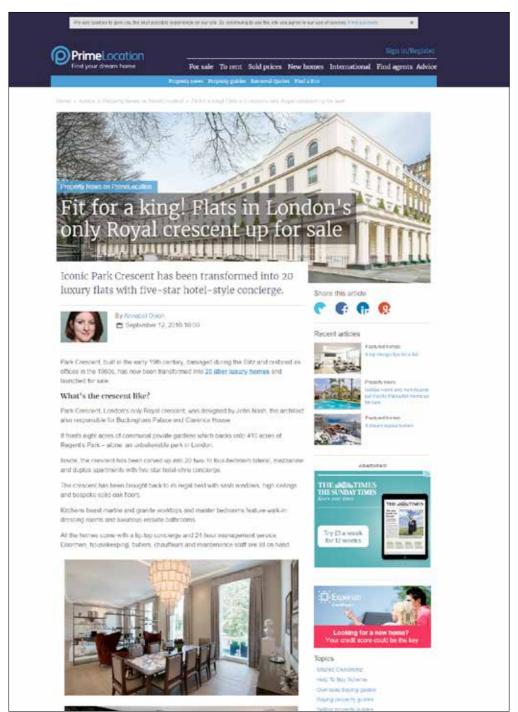


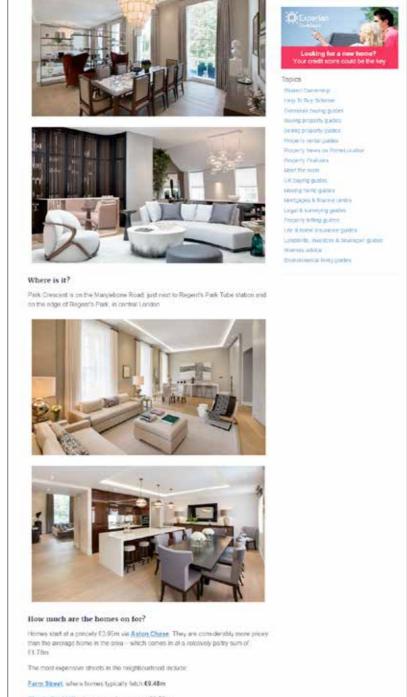
#### Development Flnance Today 12th September 2016





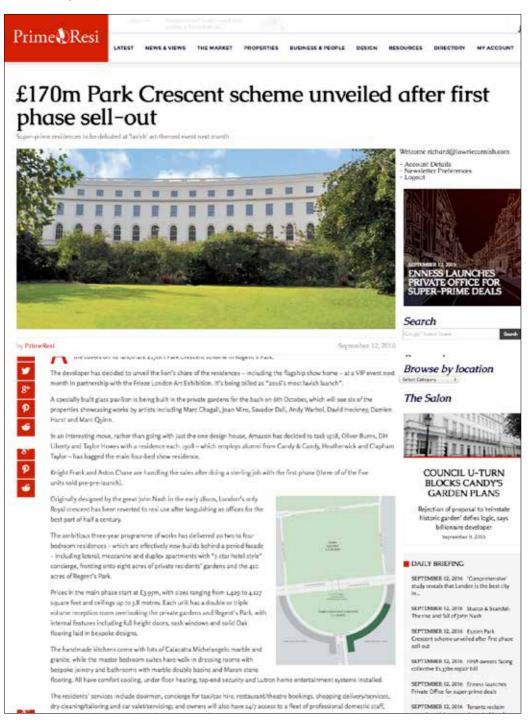
#### Prime Location 12th September 2016







#### Prime Resi 12th September 2016



Charles Gourgey, Director at Amazon Property: "Luxury property is always defined by its provenance, uniqueness and ocation. London has many streets, a smaller collection of squares yet it has only one Royal crescent: The Park Crescent. Thi absolute rareity combined with the exacting quality of the residences, sets this development clearly apart from any other an positions it as one of London's finest residential developments." Chris Lanitis, Director at Amazon Property. "We successfully laurated and sold the first phase of The Park Crescent on an o plan basis. Now that this highly anticipated residential development is nearing build completion we are undertaking the mai launch in October to co-incide with the world renowned Frieze London Art Exhibition. The previously unseen newly dressed show residences will showcase artwork and form a "mini-Frieze" showcase for the development. When we launch, visitors will have the opportunity to be the first to get an insight into the quality, unrivalled lateral living space and oweeping park views provided by these newly finished residences." Here's a qu'ck peek...



N' and moved into Buckingham Palace, so his planned Regent's palace was shelved; the Royal crescent went on as planned however, and became one of London's most sought after addresses, home to exiled Royals, anistocrats, Ambassadors, business tycoons and high society. Residents included Lord Joseph Lister, pioneer of antiseptic surgery, who lived there in the 1890s; General Sir George Ashe, Commander of the British Bengal Army, who fived there between 1820-1832; Count Joseph Napoleo Bonaparte and family (brother of French Emperor Napoleon Bonaparte) who lived there between 1832-1840; actress Dame Marie Tempest, lived there between sligg-agoz and Sir Charles Wheatstone, inventor of the electric telegraph, who lived then

Charles Francis Adams, Abraham Lincoln's American Ambassador to London (son of US President John Quincy Adams) lived at the crescent from 185s to 1866, during which time part of the terrace served as the US Ambassador's official residence.

between 1850-1875.

of the auth century.

Amazon bought the whole shelsing of The Great Capital Partnership - a JV between Great Portland Estates Plr and Ca zour for farm, each arging contracts in a lightning-fast all hours

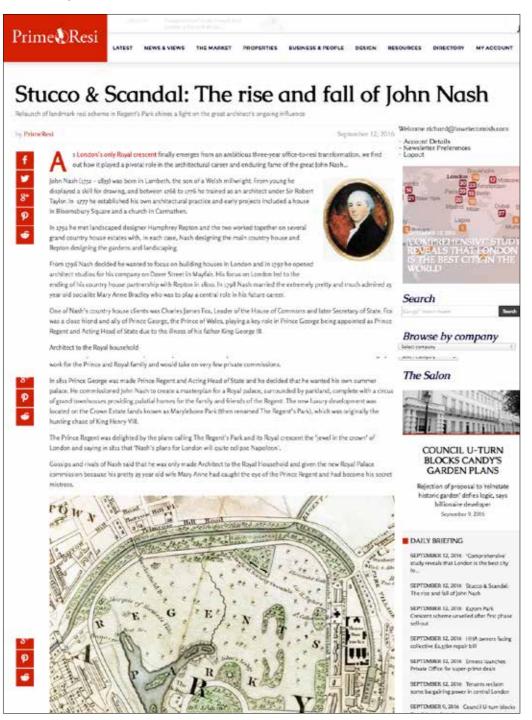


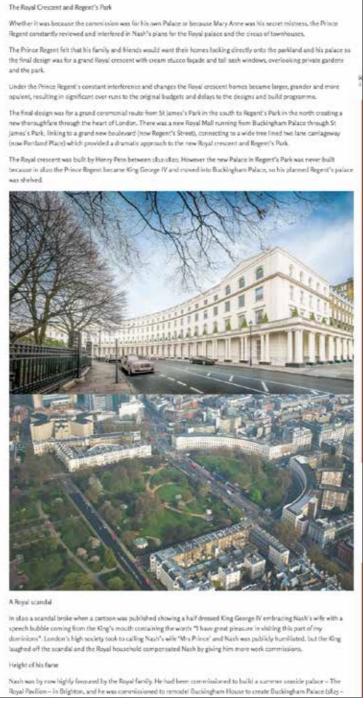
Aston Chase Tel. +44 folio 7724 4724/astonchase et

Further Reading: so Schemes from a Top Boutique Developer - An Amazon Property Retrospos



#### Prime Resi 12th September 2016









#### Property Funds World 12th September 2016



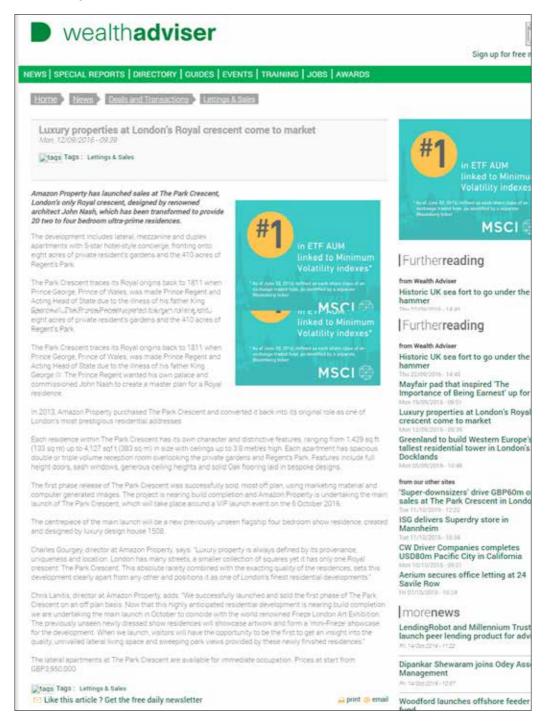


#### The National 12th September 2016



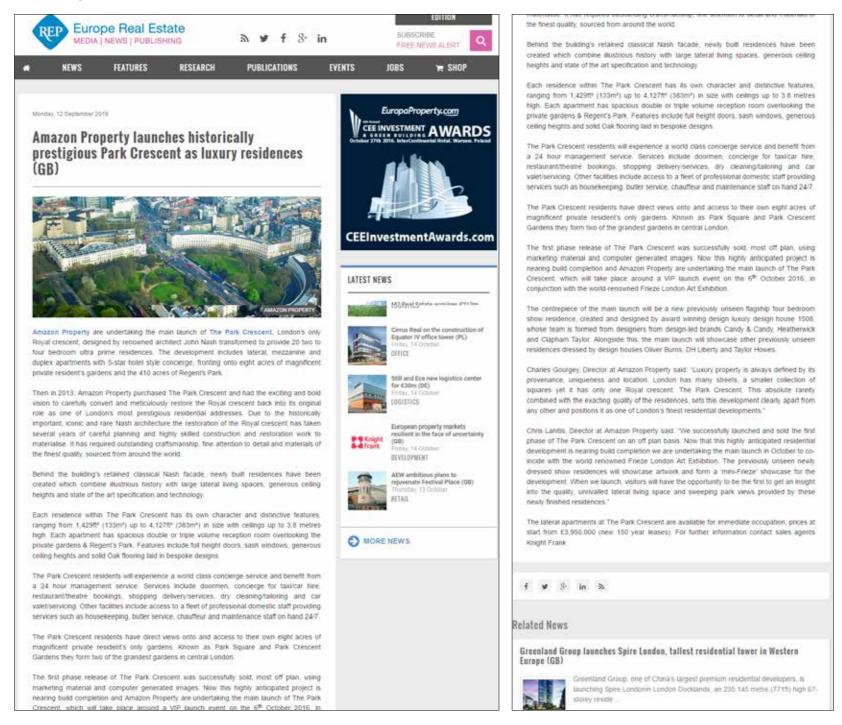


#### Wealth Adviser 12th September 2016





#### Europe Real Estate 12th September 2016





#### **E-Architect** 13th September 2016





so the final design was for a grand Royal crescent with cream stucco façade and tall sash windows, overlooking private gardens and the park. The Royal crescent was built by Hetry Pets between 1812-1829, in 1820, the Prince Regent became King George IV and moved into Buckingham Palace, so his planned Regent's palace was shelved, however the Royal crescent was completed and now as The Park Crescent forms one of London's finest residential developments.



atistocrats, Ambassadors, business tycoons and high society. Residents included Lord Joseph Lister, pioneer of antiseptic surgery, who lived there in the 1830s; General Sir George Ashe, Commander of the British Bengal Army, who lived there between 1820-1832, Court Joseph-Napoleon Bonaparie and family (brother of French Empere Napoleon Bonaparie) who lived there between 1832-1842, actress Dame Marie Tempest, lived there between 1859-1902 and Sir Charles Wheatstone, inventor of the electric telegraph, who lived there between 1850-75.



One of London's prestigious Blue Plaques on the façade of The Park Crascers highlights that it was also the home of Charles Francia Adams, Abraham Lincoln's American Ambassador to London (son of US President John Quincy Adam creecent was damaged during the Bitz, but was carefully restored and rebuilt during the 1960s to exactly mirror the original Nash design. During the latter half of the 20th century, many of the properties in the crescent became effice



Then in 2013, Amazon Property purchased The Park Crescent and had the exciting and bold vision to carefully conver and meticulously restore the Royal crescent back into its original role as one of London's most prestigious residential oddresses. Due to the historically important, iconic and rare Nash architecture the restoration of the Royal crescent has taken several years of careful planning and highly skilled construction and restoration work to materialise. It has require substanding craftsmanship, fine attention to detail and materials of the finest quality, sourced from around the world

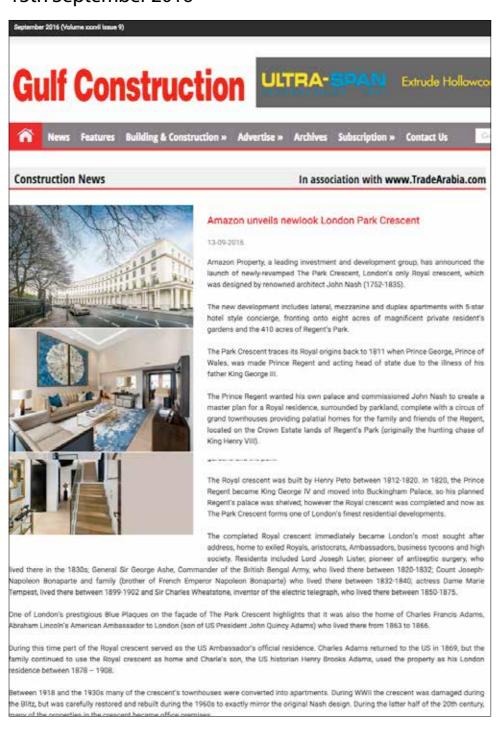


history with large lateral living spaces, generous celling heights and state of the art specification and technology





#### Gulf Construction 13th September 2016







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EDM starts work on new UK manufacturing unit

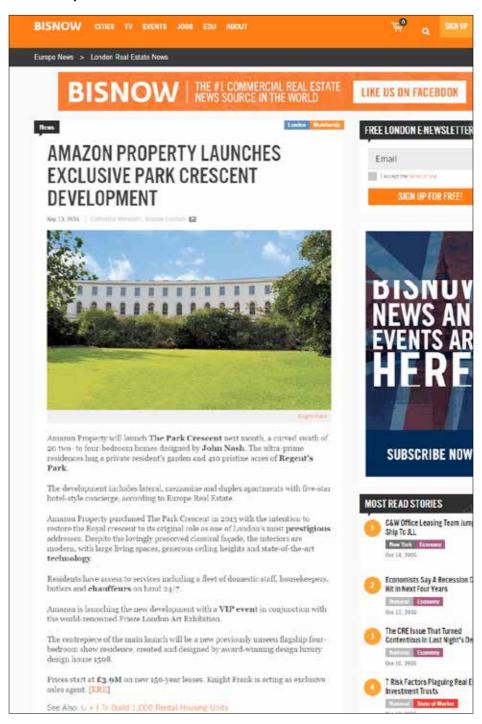
#### Trade Arabia 13th September 2016





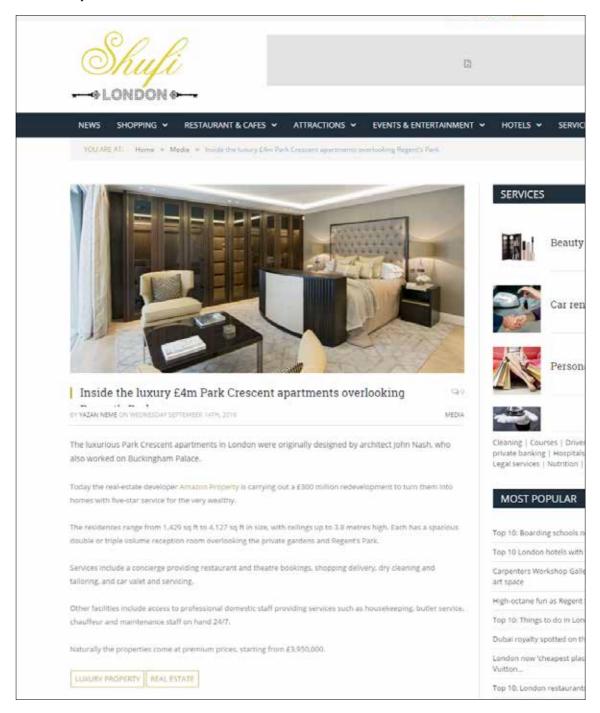


#### Bisnow 13th September 2016



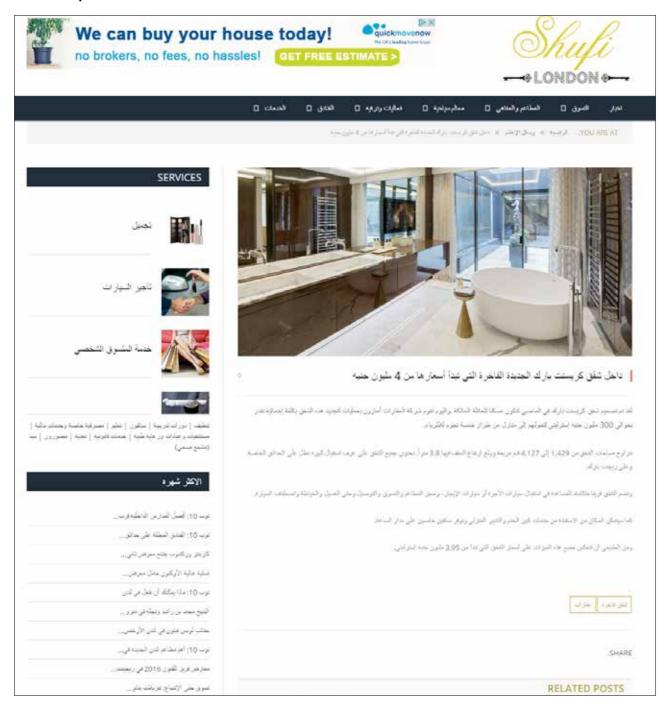


#### Shufi London 14th September 2016





#### Shufi London (Arabic) 14th September 2016





#### Evening Standard 15th September 2016

## Regent's Park prices soar as celebs move in

#### Russell Lynch

AN influx of celebrities such as comedian Sasha Baron Cohen and artist Damien Hirst into the elegant terraces of Regent's Park has pushed up prices in the area nearly 10% in the past two years, according to two property industry reports.

Hirst recently paid £34 million for a home in Hanover Terrace while Baron Cohen paid £13 million for one in Chester Terrace. Fashion designers Tom Ford and Stefano Gabbana have also paid millions for properties in the area while developer Christian Candy is creating a £200 million mansion.

Agent Knight Frank says the soaring activity around the royal park has pushed prices up 9% between 2014 and 2016 while fellow agent Aston Chase says



Right up their street: Baron Cohen (left) and Hirst are among recent buyers in the select area



residential values in Regent's Park now average £2500 to £3000 a square foot against £1000 in 2005.

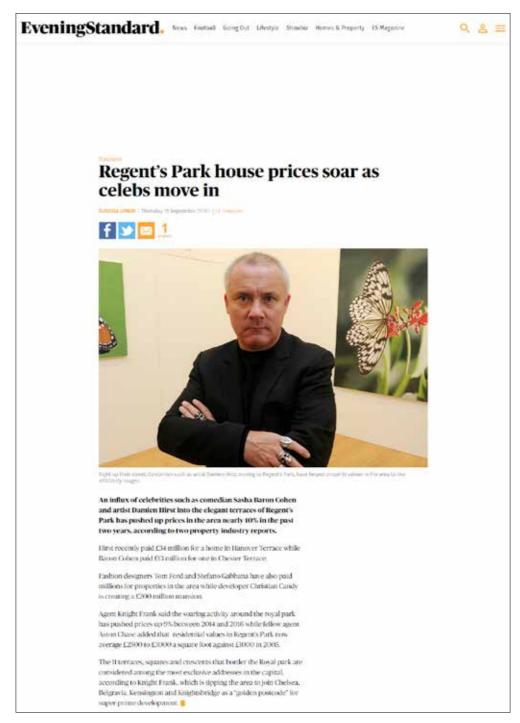
The 11 terraces, squares and crescents that border the Royal park are considered among the most exclusive addresses in the

capital, according to Knight Frank, which is tipping the area to join Chelsea, Belgravia, Kensington and Knightsbridge as a "golden postcode" for super-prime development.

@russ lynch

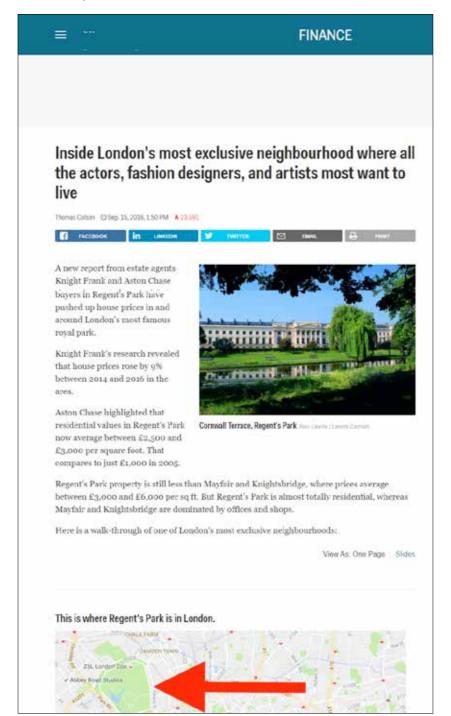


#### Evening Standard 15th September 2016





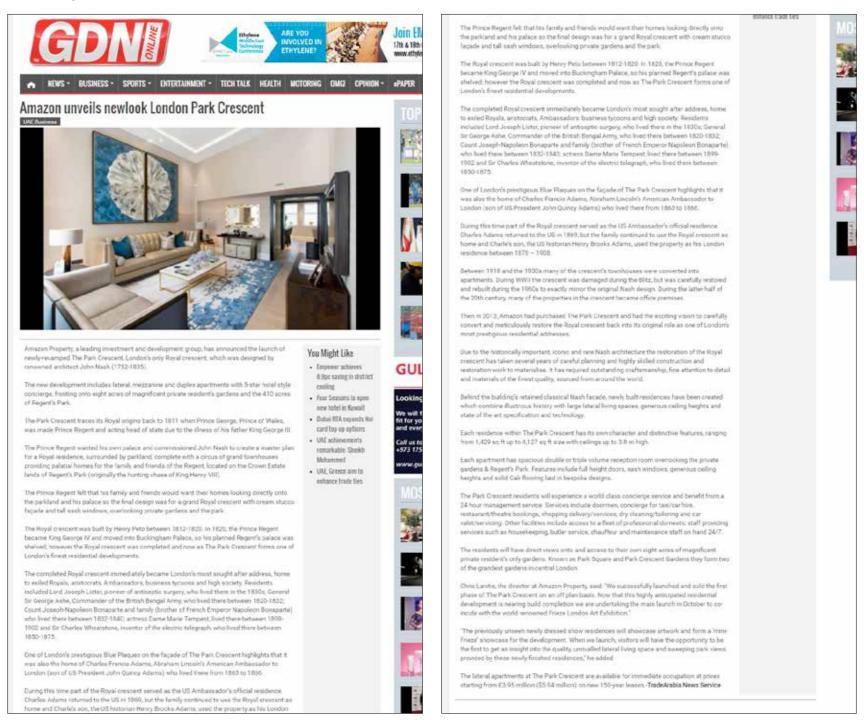
#### Business Insider 15th September 2016







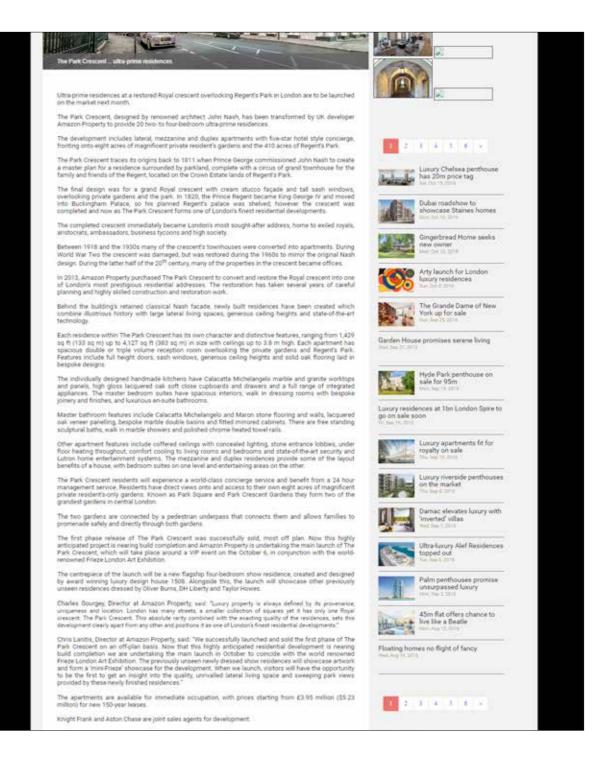
#### GDN Online 15th September 2016





#### Arabian Knight 15th September 2016





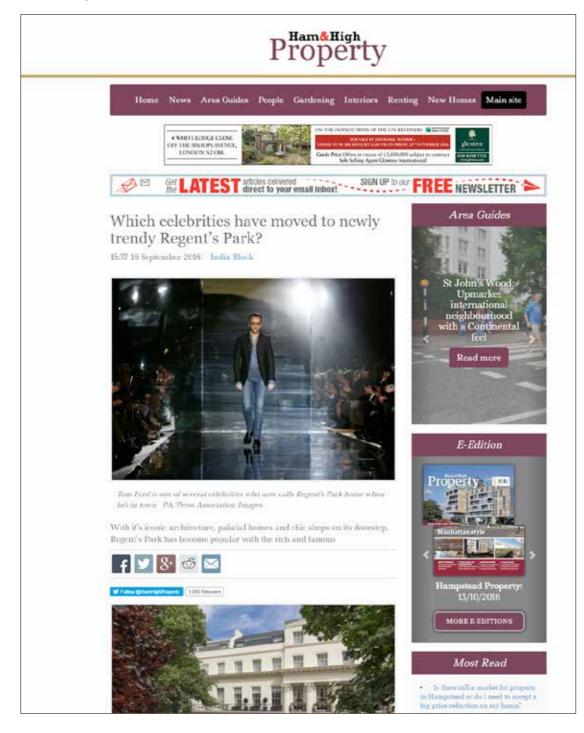


#### Arabian Knight - Newsletter 15th September 2016





#### Ham & High 16th September 2016



Wealthy celebrities have flocked to Regent's Park, snapping up palatial bomes on the grand terraces.

Tem Ford has bought a property in York Terrace, and (ellow fashion designer Stefano Galibana of Doke and Galibana has a home on Regent's fact. Doct.

Meanwhile the artist Damien Hirst favours Hanover Terrace, where he reportedly spont £34 million on his 14 bedroom villa overlooking the beating lake, whilst comedian Sasha Baron Cohen has acquired a property on Chester Terrace. One can only imagine the parties that are thrown when they're all in town at the same time.

Legendary parties are of course regularly thrown by the american ambassador Matthew Barzun and his wife. Brooke, who reside in Winfield. House, Notable guests of parties past include David Cameron, Taylor Swift and Cara Delevigne.



Damien Hirst reportedly spent a cool E54 million on his home on Hansver Terroco

The area has fallen in and out of fashion over the years, but in recently it has had a renaissance.

Mark Pollack, director of Asson Chase said: "The redevelopment of Cornwall Terrace acted as a 'game changer', which kick-started the repositioning of Regent's Park from a historically important but undervalued location back into one of London's most sought after each back acted.

Originally the hunting chase of Heary VIII, development of properties around the park first began in 1818, when the Prince Regent at the time. George decided on the park as the location of his summer palace residence.

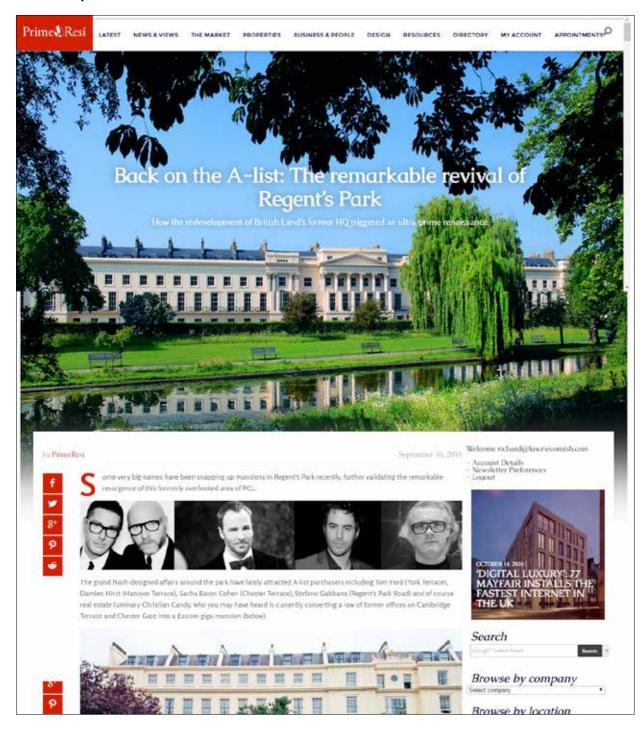
The palace itself was never built, as by 1820 he had been crowned George IV and moved into Buckingham Palace, but the Royal Grescent composed of the ten terraces designed by the star Regency architect John Nash still stand teday.

The Crescent was popular with the movers and shakers of the day, with the Earl of Derby, Lord Houston-Boswell and Count Joseph-Napoleon Bonaparte - Napoleon's older brother - all buying property in the Park.

The Post War period saw the Park's star lade due to a combination of economic downturn and a shifting social landscape, and with the City and West End bombed out by the Bliz many of the terraces were converted into



### Prime Resi 16th September 2016



Considering that back in 2001, around a third of the property in Regent's Park was used as commercial premises, and resilvative averaged Europe per gauge foot for best-in-class stock, this marks are extraordinary tump our

According to new research by Kay & Co, prices in the Regent's Park area have riven by 123% since 2006, while the rest of PCL managed 103%. Separately, Knight Frank has recorded a 9% boost since 2014 and tipped both Regent's Park and Marylebone to join Chehea, Belgravia, Kensington and Knightsbridge as future "golden postcodes" for super-prime development.

Average resilvatures now range from Egypto to Egypto per square foot in Regent's Path, which is still plenty less than what you'll pay in Mayfair and Knight shinder. But what on earth happened to trigger this explosion in values?

It had a lot to do with leases. Historically, these places had suffered from only heing available with short ones, which kept a lid on both asking prices and long term capital value growth. Although the Crown Estate was exempt from the Leasehold Reform Acts of 1993 cook, the Regent's Park freeholder decided to start dishing out new go year leases – a big improvement on the Soveral reference of old – and even thing changed.



Hanover Tensace

Chopped-up, unmod properties suddenly became super-attractive to fusury developers, investors and UHNW purchasers, with Dakmayne's super-prime conversion of the former British Land HQ os Comwall Terrace proving the watershed moment.

The ambilious 2007 scheme returned the set of palatial bownhouses back to their original use, with prices ranging from £29 million to £80 million and, crucially, long leases in place. High rollers from Continental Europe, India, Russia/CIS, Asia and Qatar (including members of the Royal family) duly came forth, paying top whack for the ultra-luxe residences.

The concept quickly spread to the other terraces. May & Co calculates there's been a 33.4% drop in the number of dwellings over the last decade, as flats have been converted to houses, while the number of households fixing in the park fell by 35%. The average size of properties would have risen by 25% since 2012.



#### Foor at Conneals Terrace

Mark Pollack of local agency Aston Chase explains the importance of the former British Land base in all this: "The redevelopment of Cornwall Tenace acted as a "game changer", which kick started the repositioning of Regent's Park from a historically important but undersalued location back into one of London's most sought after residential addresses. Further bolistering this, other builders and investors, such as Amazon Property, were securing landmark acquisitions, raising the game in the surrounding area and setting new price standards. Hallam Street being a good example of this, when in acro-recognising the potential early on – Amazon Property developed the loomer Royal College into luxury, Interial ayartments, which set a new henchmark securing £2,000 per square foot. Following suit, a host of former offices and summodernized properties across licenet's Park were convected back into new luxury residences."

Neighbouring Marylebone's recent makeover has also had a big impact, says Simon Deen. Director at Aston Chase: "Alongside the new developments in the pair, the two local shopping streets — Marylebone High Street and Chiltern Street underwent a lawary makeover. This has provided Regent's Park residents with chic cafes, restaurants, lawary boutiques and the ultra-cool Chiltern Finehouse Hotel on their doorstep. Unlike neighbouring Mayfair and Knightsbridge. Regent's Park had historically lacked local amenities and chic shops, may this situation has been totally transformed."



Cambridge Terrain is all all

The firm points out that this is actually the third major "wave" of property development the park has seen in the last acoyears. The first took place between \$8.8 to \$8.7 after HRH Pilnice George, the Prince Regent and Acting Head of State, decided he wanted to develop the parkland (which used to be Henry VIII's hunting chase) with his own summer palace, complete with palatial townhouses and villas for his family, friends and associates.

In 1840 the Prince Regent became King George IV and moved into Buskingham Palace, so the palace was never built – other elements were though, including the Park Crescent; to terraces of houses including Conwall Terrace, Cambridge Terrace, Chester Terrace, Hanover Terrace and York Terrace, and half a dozen grand mansions/villas including St John's Lodge and St Dunstank.

Early adopters included the Marquesa of Heriford (St Dunstan's), Lord Houston-Boswall and the Earl of Derby (Comwall Terrace) and Count Joseph-Napoleon Bonaparte (Park Crescent).

Major post-war decline went on to hit the area hard in the syzos and yos, and offices rapidly replaced rest, although a second wave would falling in the syzos thanks to the horm in oil and gas prices, which incought hig-spending Branel, Kuwait and Saudi Boyal families. Big organisations moved in soon after, including British Land, the Prince's Truss, the Royal Cobege of Obsterricians, the Royal College of Physicians, the British American Drama Academy and Regent's University

What we're seeing now marks another major shift for the area, but it's never stopped being a great place to call home, adds. Mark Pollack: "Regent's Park it an absolutely stunning place to live, one of the best recidential addresses in Central London, The Royal park is the largest grass area for sports in London and alongside the magnificent parklands are beautiful Nash architecture homes, many with refurbished lawary interiors. Residents feel that it is a privilege to live in Park and it is the address of choice for discerning British families alongside buyers from Continental Europe, the Middle East and Asia. In the current market place serious buyers are seeking quality and are attracted to Regent's Park brocause supply will always be

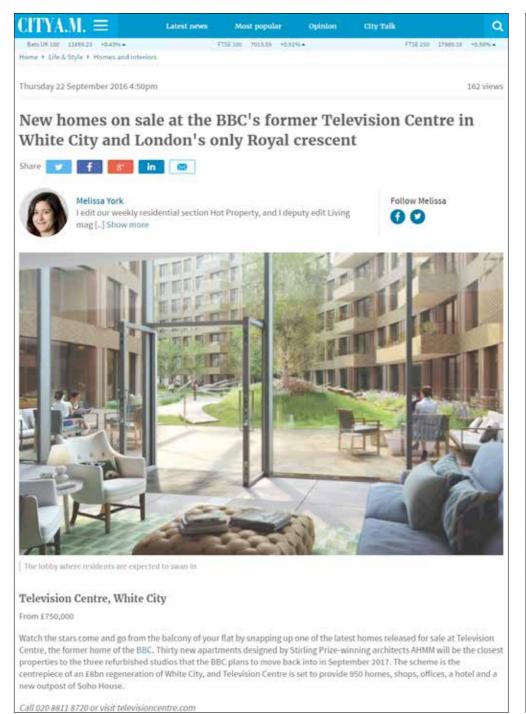


City A.M. 23rd September 2016





### City A.M. 22nd September 2016





### Brunswick Square, Bromley

From £340,000

The last new homes at a former police station went on sale today on the borders of London and Kent. Developer Berkeley Homes is hoping the 83 one and two bedroom apartments appeal to commuters looking for value for money – the scheme sits in Zone 6, taking 18 minutes to reach London Bridge by rail and 25 minutes into Charing Cross. Stretched over floors two to eight, it'll be part of a rejuvenated town centre, that is set to include a new hotel, library, swimming pool, gym, shops and restaurants.

Visit brunswicksq.co.uk or call 01689 669066.



### The Park Crescent, Regent's Park

From £3.95m

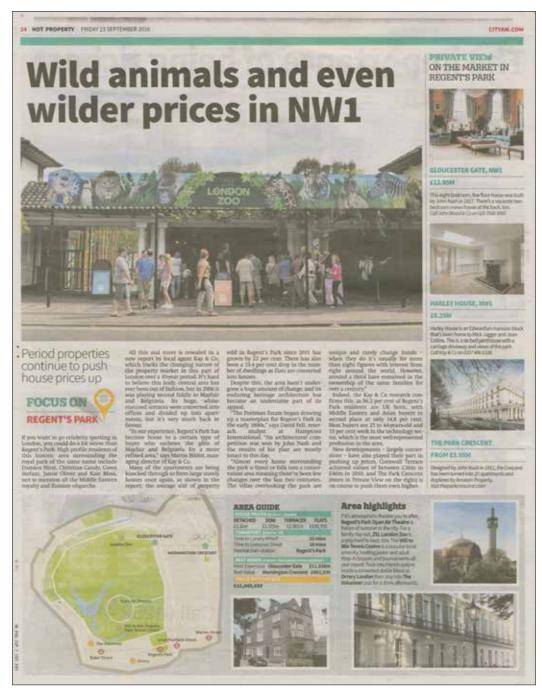
This development in the only Royal crescent in London will unveil its first show home at the Frieze London Art Exhibition this year. The houses on the Crescent were designed by John Nash in 1811 for the then Prince Regent as a Royal residence surrounded by parkland. Amazon Property, which acquired the site in 2013, has restored the homes and converted them into 20 one to four bedroom apartments and duplexes, some spanning over 4,000sqft with nearly 4m high ceilings and access to eight acres of private residents' gardens.

Visit theparkcrescent.com



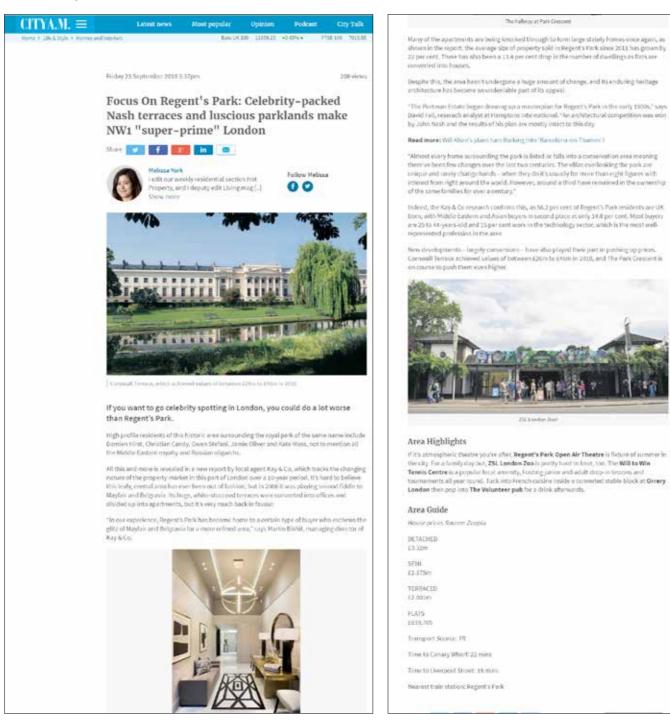


City A.M. 23rd September 2016





# City A.M. 22nd September 2016





# Financial Times - How To Spend It 23rd September 2016





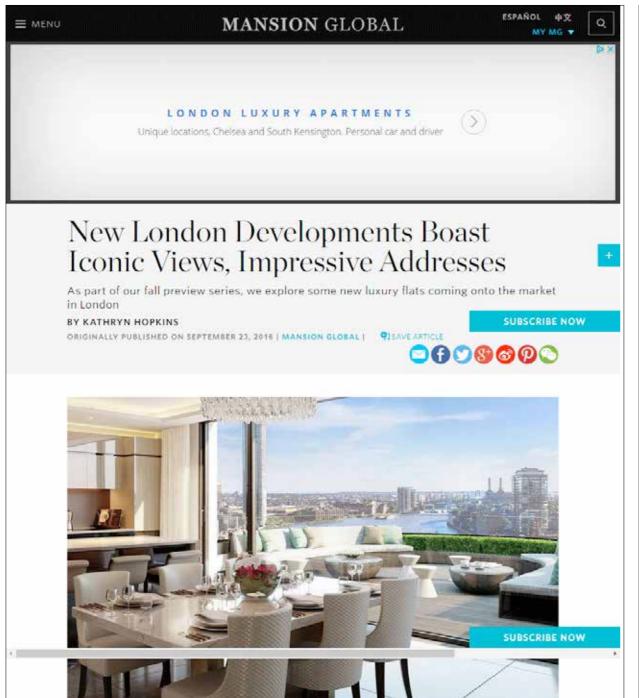
Getting the price right has become more critical than ever, particularly now that some buyers are paying \$21m or more in stamp duty

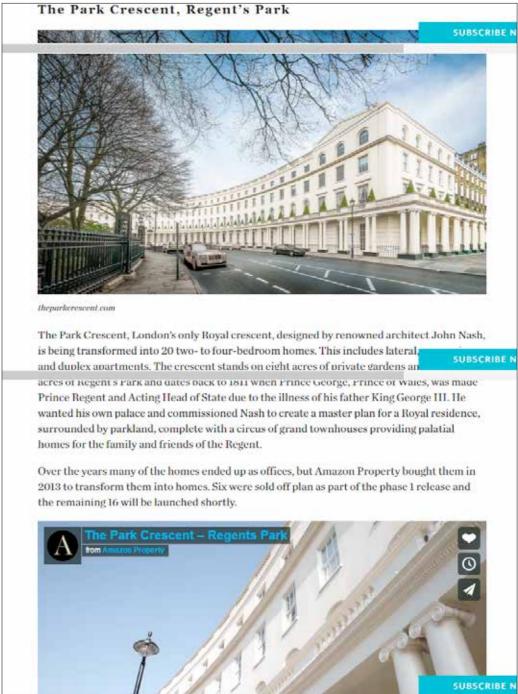
Knowing the right letting agent can, more than ever, ease a transition into a rental home that's as good as the one they own





### Mansion Global 23rd September 2016









### Fancy living in a giant flower? Or maybe an artist's studio? You can...

ITH the Turner Prize exhibition opening today and the annual Frieze Art Fair rolling into town next week.

London is feeling very creative right now. And developers are incorporating more art into their developments, too.

In fact, one of London's most stylish new addresses, The Park Crescent, designed by architect John Nash, has now been converted into a £200million project of 20, two to four-bed homes. To celebrate the launch, 200 pieces of art - including work by Marc Chagall, Salvador Dali, Alexander Calder, Joan Miró, Andy Warhol, Damien Hirst, David Hockney, Henry Moore, Bridget Riley and Grayson Perry - will be exhibited across six of the residences, dressed by award-winning designers. Browsers can tour the eight-acre private gardens, too (from £3.95million, theparkerescent.com).

What about living in a home that is itself a work of art? Check out Battersea Power Station's sculptural 'Flower Building', designed by Gehry Partners, where a two-bed home starts from £1.35million (batterseapower station.com). Canvas, Family



Mosaic's newest development in arty Cumberwell, launching in October, is a collection of 17 one, two and three-bedroom apartments. The show home displays artwork by students from the Camberwell College of Arts. Each apartment has been designed to a stylish spec (from £375,000, canvascamberwell.com).

Anyone with the appetite for selfbuilding will be excited by the prospect of buying Liliane Lijn's unmodernised

studio in Camden Mews.
W1. which is for sale
with permission to be
converted into a
three-bed, three-bath
home (£1.1million,
lurotbrand.co.uk).
Those who prefer their
homes brand new will prefer
Bolton Studios in Chelsea,

quirky converted artists' studios that now house 29 one and two-bedroom apartments, hidden behind terraces of grand, stucco-fronted villas (from £1.3million, struttandparker.com).

Finally, once you've found the perfect pad, if you want to know what you should be hanging on the walls, Chelsea estate agent Maskells has joined forces with Narcissus Arts, an art consultancy, to offer buyers and tenants advice on which artwork to invest in and what suits their newly acquired living space.



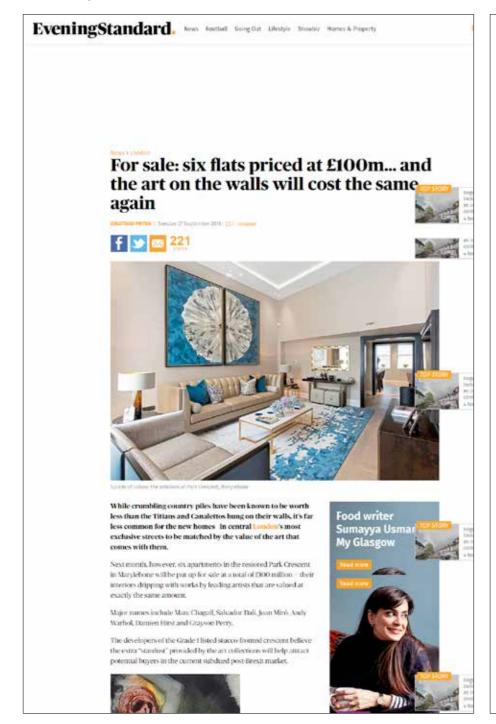


### Evening Standard 27th September 2016





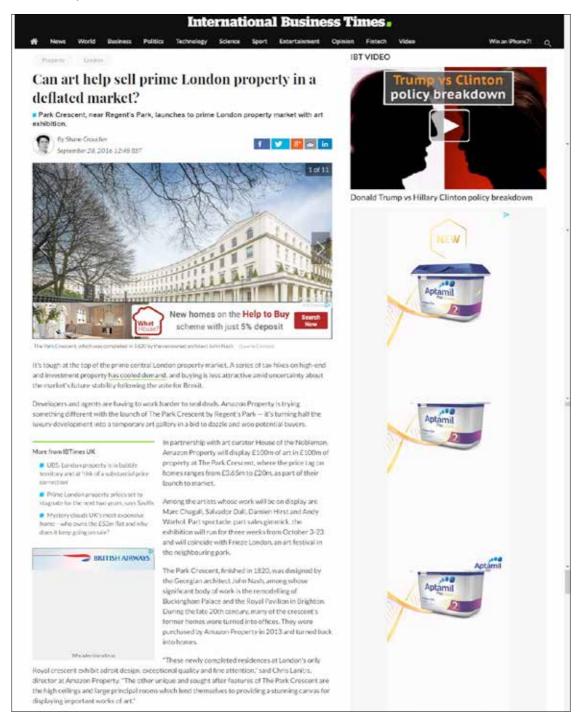
### Evening Standard 27th September 2016





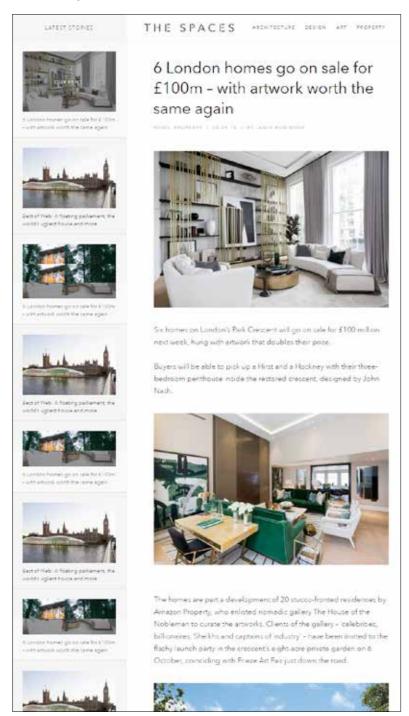


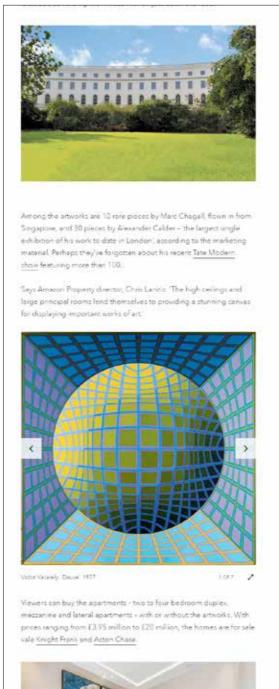
# International Business Times 28th September 2016

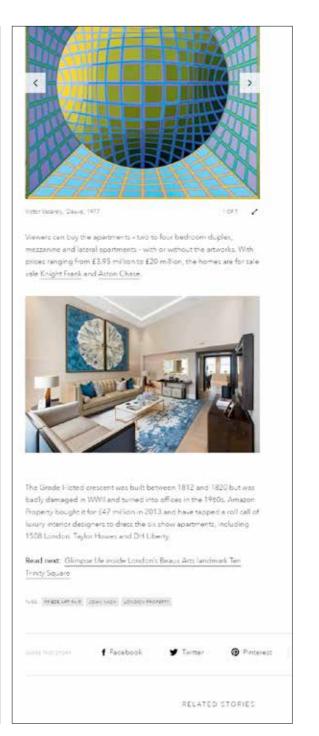




# The Spaces 28th September 2016

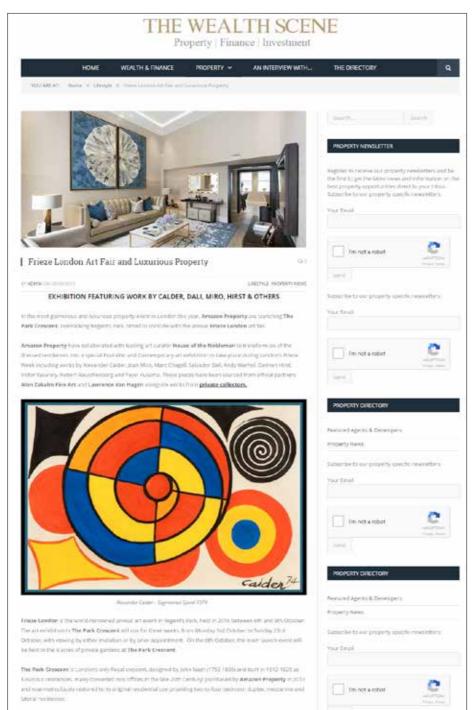








# The Wealth Scene 28th September 2016

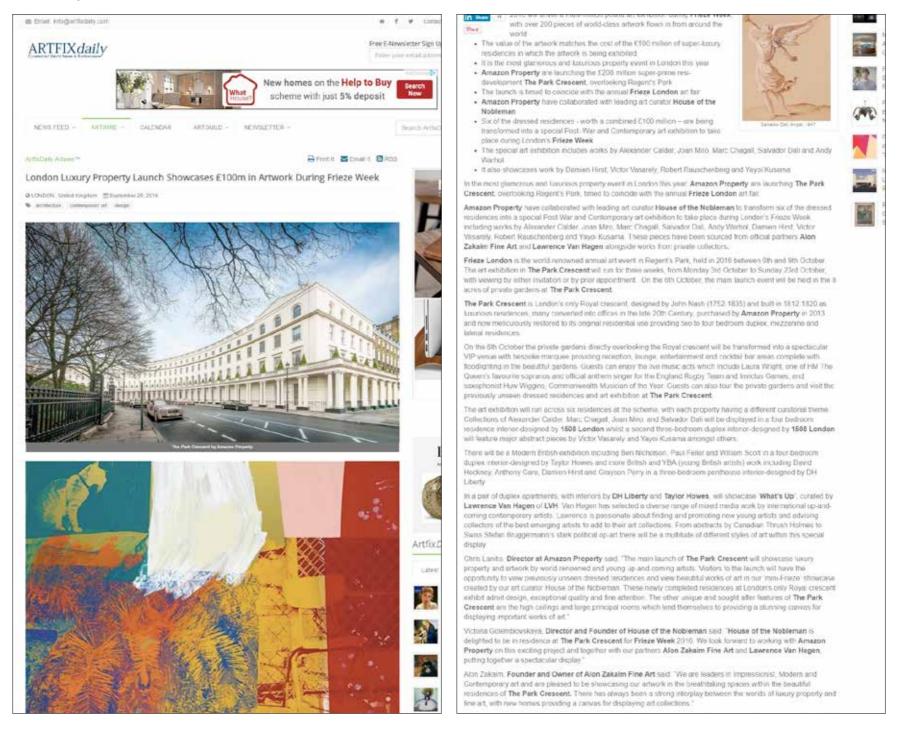


Speciabilist VV vers 4 with his body marguist principing reception, brings, entertainment and spoktar bar areas Wright, one of HM The Queens followite sopratos and official armeth singer for the Organii Rugby Team and elected barried and savighered How Wiggers, commonwealth Musician of the Year Glovett can also born the he art exhibition will han across air residences of the original with each property having a different conditional twink. Collections of kleanishir Cultur, Mair Chagall Joan Moo, and Nahador Cult will be displayed in a flour leady connection as the condesigned by 1500 London which a second three between shades interior-designed by 1598 London will feature major abotract pieces by Moter Vasardy and Yayai Nucleina amongst others. duples into not designed by Taylor Howes and more British and HA (young British artists) work including Soviet by Lawrence Van Hagen of LVH. Van Hagen had belected a diverse large of mixed mode work by interrotional upadditing collectors of the best emerging artists to whi to their age or bestions. From abstracts by Canadian Thinsh property and amon't by world-incomed and young up-and-coming artists, visiting for the launch will have the thorable crisinal by our art cursion House of the Nationals. These newly completed residences at Landon's onstryal of excent exhibit action heligh, exceptional quality and fine extention. The other unique and noising after stancing carvox for stop aying important words of art."



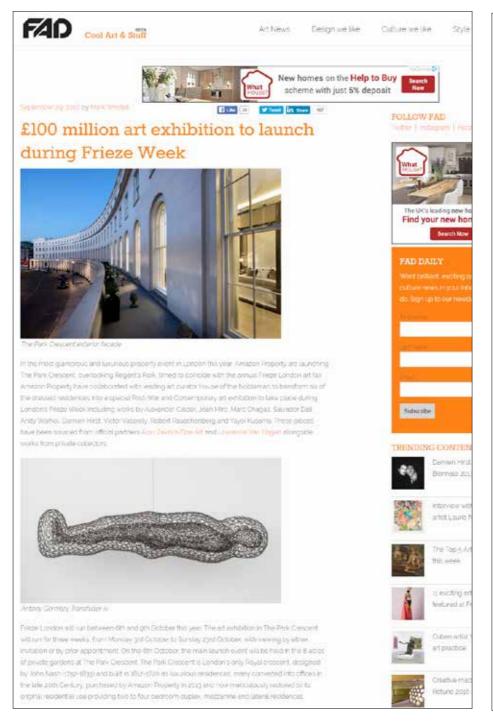


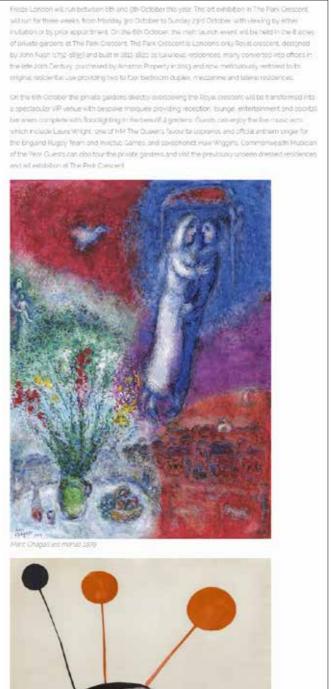
# Artfix Daily 28th September 2016





### Fad Magazine 29th September 2016







132 PROPERTY THEJC.COM THE JEWISH CHRONICLE

### PROPERTY

# Royal crescent reshaped into palatial homes

### BY CHARLIE JACOBY

when the Prince Regent Edwardian pram. dreamed of building a paled to the throne as King George IV.

That crescent is now seeing a swathe who lived there between 1832-1840. of redevelopment. One side is due for rooms and access to eight acres of private residents' gardens, accessed via a mirror the original Nash design. After 4.127 sq ft (383 sq m). They have ceiling property in Regents Park was occupied. Hockney, Damien Hirst and Marc Quinn

"nursemaid's tunnel" and 410 acres of Regents Park. The tunnel is a pedes-ONDONERS' FAVOURITE trian underpass that connects the Cresrecreational space has cent with its gardens and allows famitempted developers ever lies to promenade safely and directly since the 19th century, through, with enough room for a large

Designed by John Nash, the terrace ace in what is now Regents has housed the likes of Lord Joseph Lis-Park and surrounding it ter, pioneer of antiseptic surgery, who with a circle of fine homes for his lived there in the 1830s; General Sir friends and his family - the royal court George Ashe, Commander of the Britof the early 19th century. Ultimately, ish Bengal Army, in residence between only one crescent was completed. King 1820-1832 and Count Joseph Napole-George III died and the Prince succeed- on Bonaparte and family (brother of French Emperor Napoleon Bonaparte)

Between 1918 and the 1930s, many of rebuilding soon. The other is reaching the crescent's townhouses were concompletion now, Amazon Property verted into apartments. During the has launched 20 apartments in the Second World War, many were dam-Park Crescent, with two to four bed-aged during the Blitz. The crescent was restored and rebuilt in the 1960s to range from 1,429 sq ft (133 sq m) to Chase, by 2005 around a third of the Miro, Salvador Dali, Andy Warhol, David



that, many of the properties became offices until, in 2013, Amazon Property purchased the properties that make up its Park Crescent scheme.

The new development aims to offer the kind of luxury that the Prince Regent's set would expect were they alive today. Past the classical Nash façade and the concierge, apartments

heights of up to 3.8m and overlook the gardens and Regents Park. Other assets under-floor heating and Lutron home back into new luxury residences." entertainment systems,

and Knight Frank.

by commercial premises rather than its original residential use and residential values averaged £1,000 per sq ft for the best properties.

In 2010 when the former British Land headquarters at Cornwall Terrace were converted from offices back into townhouse mansions on long leases, the properties sold for a reported £3,000 per sq ft.

Mark Pollack, director at Aston Chase, says: "The redevelopment of Cornwall Terrace was a game-changer, which kick-started the repositioning of Regents Park from a historically important but undervalued location back into one of London's most sought after residential addresses.

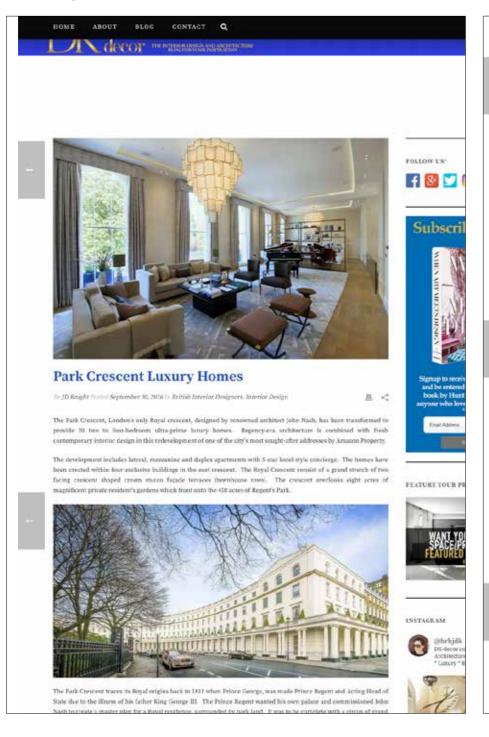
"Further bolstering this, other builders and investors, such as Amazon Property, were securing landmark acquisitions, raising the game in the surrounding area and setting new price standards. Hallam Street was a good example of this. In 2010 - recognising the potential early on -Amazon Property developed the former Royal College into luxury, lateral apartments, which set a new benchmark, securing £2,500 persq ft.

"Following suit, a host of former offices and unmodernised properties include marble and granite kitchens, across Regents Park were converted

Prices start at £3.95 million for new On October 6, in conjunction with the 150-year leases. Agents are Aston Chase prestigious Frieze London Art Exhibition, the six residences will showcase work According to research by Aston by artists including Marc Chagall, Joan



### DK Decor 30th September 2016



townhouses providing palatial becary homes for his family and friends, located on the Crown Estate lands of Regent's Park

The Prince Regent felt that his family and friends homes should look directly onto the parkland and his galace. The final design was fire a grand Boyal croccent with cream storce (açade and tall sush windows, swerfooking private gardens and the park. The Boyal croccent was built between 1812-1820. In 1820, the Prince Regent became King George IV and racced into Buckingham Palace. So, his planned Hegeri's palace was shelved. The Royal creament was completed though and immediately became London's mens sought after address. Through the years, it has served as home to exiled Boya's, aristocrats, Ambossadors, Justicess tycoons and high society. Now as The Park Crescent, it again is one of Lundon's finest residential developments.







In 2013, Amazon Property purchased The Furk Crescent and had the exciting and bold vision to carefully convert and meticulously resture the Royal crescent back into its original role as one of London's most prestigious residential addresses. Doe to the historically important, iconic and rare Nash architecture, the restriction of the Buyal crescent has taken neveral years of careful planning and highly skilled construction and restoration work to materiallice. It has required outstanding craftsmanship, they attention to detail and materials of the finest quality, sourced from around the world.

Behind the building's retained classical Nain facade, nowly built lawary homes have been exceled which combine illustrious history with large lateral living spaces, generous ceiling heights and state of the art specification and technology.



The Luxury Homes created within The Park Crosson cach has its own character and distinctive features. Each home ranges from 1,48% to 4,127 square-feet in size with cedings up to 12 feet high. Every residence has a spacious double or repic volume reception room overlooking the private garders and Regent's Park. Features include full height doors, sask windows, generous cedling brights and solid Oak flooring Isld in bespoke designs.





### Prime Resi 30th September 2016



world, some of the works – namely the to Chagalls and the 30 Calders – are being exhibited together in the UK for the first

exhibition and attend the giltry launch party on the 6th Doubes.

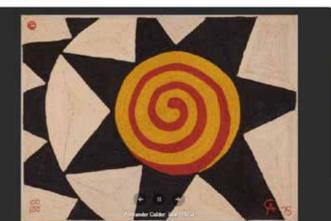
live music from acts including Laura Wright, one of HM The Open's favourite septance, and Commonwealth Musician of the Year, Huw Wiggins.

Each property will have a different curatorial theme.

- · Collections of Alexander Califor, Marc Chazall, Joan Miro, and Salvador Dall will be displayed in a four bed residence interior-designed by 1008 London
- There will be a Modern British exhibition including thes Nicholson, Paul Feller and William Scott in a finir-bedroom dupler interior-designed by Taylor Howes.
- More British and YBA (young British artists) work including David Hockney, Anthony Caro, Damien Hirst and Grayson Perry in a three-backware perifficuse interlor-designed by DH Liberty
- A pair of duplex apartments, with interiors by DH Liberty and Taylor Howes, will shewcase "What's Up", curated by Lisetence Van Hagen of LVH

Prices for the residences themselves range from £3.93m up to £20m.

Here's some of places going on display...



Chris Lanitis, Director at Amazon Property: "The main faunch of the Park Crescent will showcase knowly property and artico by world-renowned and young ap-and-coming artists. Visitors to the faunch will have the opportunity to view previously nem diessed residences and view beautiful works of art in our "mini-frieze" showcase created by our art coratio House of the Nobleman. These newly completed residences at London's only Boyal crescent exhibit advolt design, exceptional quality and fine attention. The other unique and sought after features of The Park Crescent are the high ceilings and large principal

Fictoria Golembiovskaya, Director and Founder of House of the Nobleman said: "House of the Nobleman is delighted to be in residence at The Park Crescent for Friede Week 2006. We look forward to working with Amazon Property on this exciting project out together with our partners Alon Zakaim Fire Art and Lawrence Van Hamer, putting together a spectacular display?

Alon Zakalm, Founder and Owner of Alon Zakalm Rise Art: "We are leaders in impressionist, Modern and Contemporary art. and are pleased to be showcasing our artwork in the breathtaking spaces within the beautiful residences of The Park Crescent There has always been a strong interplay between the worlds of lucary property and fine art, with new homes providing a

OCTOBER 14, 2816 Churchill's mancion goes up for sale

### Media Partner



### From the Archives



# THIS WEEK'S ME

- 02 Super-distributes of the fall house of Arabonis The Park.



## Financial Times - How To Spend It 2nd October 2016

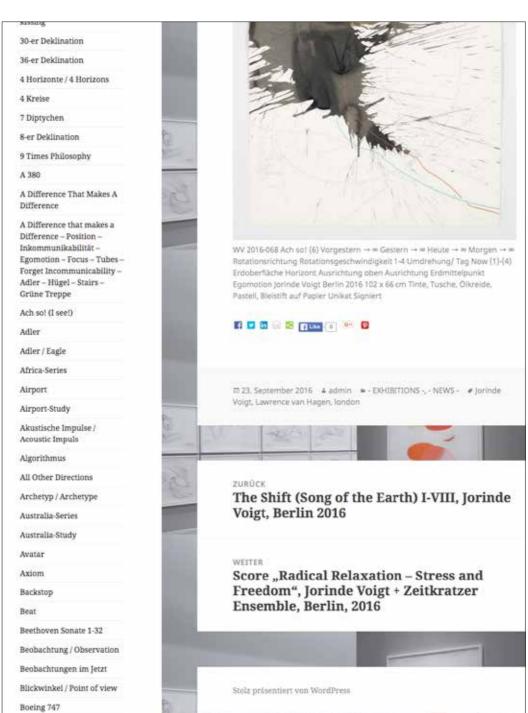


glass, wood and white onyx sculptures (£200,000-£1,000,000) at Lisson Vinka Shonibare MRE is the standout figurative artist, departing from his usual sculptures, made of Dutch wax batik textiles, to explore classical art and religious iconography in a series of wall paintings (£50,000-£125,000) at the Stephen Friedman gallery, while Celia Paul's seascapes and mournful self-portraits (£8,000-£32,000) make up a haunting show at Victoria Miro. Tristan Hoare is selling a range of silver prints (£3,000 each) such as From Medina to Jordan Border (fourth picture) by photographer Ursula Schulz Dornburg, portraying the bleak beauty of stations along an Ottoman railroad built in the Saudi Arabian desert. A stone's throw from Regent's Park, fine art advisers The House of the Nobleman has furnished six luxury apartments at 10 Park Crescent to look like the homes of art connoisseurs. Each apartment has a different art historical focus and is showing a mix of substantial and relatively unknown works (£2,000-£3.5m) by Chagall, Miró, Dali, Calder, Kusama, Vassarely, Warhol, Polke, Rauschenberg and Hirst. One of the delights of Frieze Week is meandering around the city discovering little-known artists - or little-known works by well-known ones. Fledgling collectors should head for the Other Art Fair in Brick Lane, where the majority of the artists not yet represented by galleries sell their work for between £50 and £10,000. And try the 1:54 Contemporary African Art Fair at Somerset House, where prices are between £1,000 and £90,000. A wander into Shepherd Market will reveal a mini-Times Square, decked with Chris Bracev and his sons Matthew and Marcus's neon signs, or you could recline in Gabriel Orozco and 6a Architects' newly created art garden at the South London Gallery; these are wonders that need cost nothing but your time. Frieze Art Fair, October 6-9 at Kegent's Park, https://frieze.com/fairs/frieze 1:54 Contemporary African Art Fair, Somerset House, Strand, London WC2 (woor,1-54.com), Bernard Jacobson Gallery, 28 Duke Street, London SW1 (020-7734 3431; www.jacobsongallery.com). Hauser & Wirth, 23 Savile Row, London W1 (020-7287 2300; www.hauserwirth.com). House of the Nobleman, 10 Park Crescent, London Wi (www.houseofthenobleman.com) Jessica Carlisle, 4 Mandeville Place, London Wt (www.jessicacarlisle.com). Lisson Gallery, 29 Bell Street, London NW1 (020-7724 2739; www.lissongallery.com). Luxembourg & Dayan, 2 Savile Row, London Wi (020-7734 1266; www.bxxmbourpdsyan.com). Mazzoleni London, 27 Albemarle Street, London W1 (020-7495 8805; www.mazzoleniart.com). Michael Werner Gallery, 22 Upper Brook Street, London W1 (020-7495 6855; www.michaelwerner.com). The Other Art Fair, Old Truman Brewery. Hanbury Street, London Et (020-3805 6670; www.theotherurtfair.com). South London Gallery, 65-67 Peckham Road, London SE5 (020-7703 6120); www.southlondongallery.org). Stephen Friedman Gallery, 25-28 Old Burlington Street, London W1 (020-7494 1434; www.stepl Tornabuoni Art, 46 Albemarle Street, London W1 (020-7629 2172; www.tornabuoniart.com). Tristan Hoare, 6 Fitzroy Square, London W1 (020-7383 4484; www.tristanhoaregallery.co.uk). Victoria Miró, 14 St George Street, London W1 (020-3205 8010; www.victoria-miro.c



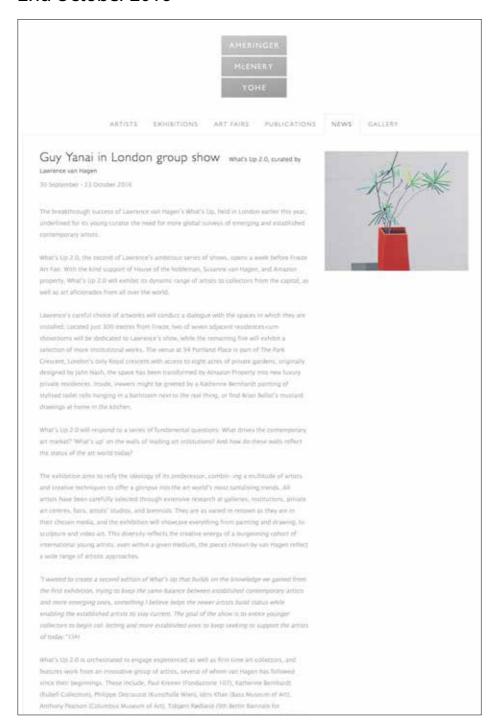
### Jorinde Voight 2nd October 2016







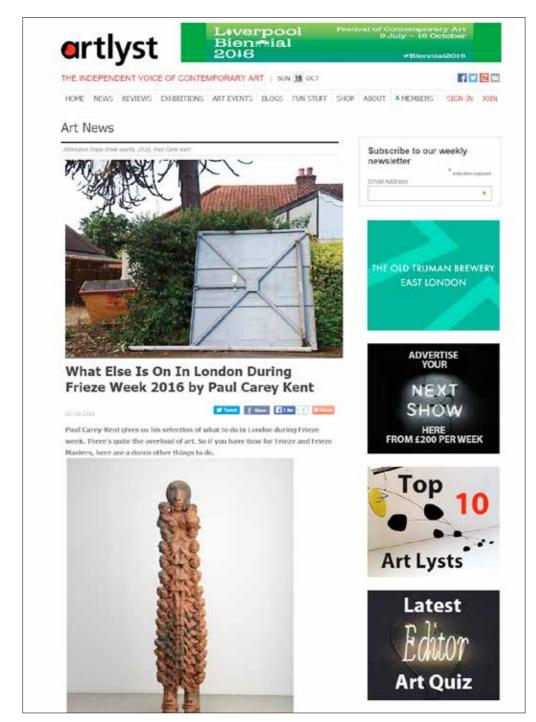
## Ameringer McEnery Yohe 2nd October 2016



private residences. Imide, viewers might be greeted by a Katherine Bernhardt painting of atylised toilet hells hunging in a bathsoom next to the real thing, or find drain lieflor's mostard drawings at home in the knohen. What's Up 2.5 will respond to a series of fundamental questions. What drives the contemporary art market? 'What's up' on the walls of leading art instructions? And frow do these walls reflect the status of the art world today? The exhibition aims to ren't the identity of its predections, combining a multitude of arrists. and creative techniques to offer a gimpse into the art world's most tantalising trends. All artists have been carefully selected through extensive research at galleries, institutions, private art centres, fairs, artists' studios, and trenmals. They are as suried in remove as they are in aculpture and vides art. This diversity reflects the creative energy of a trong-coning cohort of international young artists, even within a given medium, the pieces chosen by van Hagen reflect a wide range of amobic approaches. "I wanted to create a second edition of What's six that builds on the Enswirdon we gained from the first exhibition, trying in keep the same balance between established continuously artists and more emerging ones, something I believe helps the newer artists build status while enabling the established artists to stay current. The goal of the show is to entire younger collectors to deplit coll liciting and more established ones to keep seeking to support the artists What's Up 2.0 is unchestrated to engage experienced as well as first-time art collectors, and Natures work from an innovative group of artists, several of whom van reagen has followed ance their beginnings. These include, Paul Kreiner (Fondaziure 107), Katherine Barmlandt Blubell Collection), Philippe Decrausat (Kunsthalle Weni, Idrix Khan (Bars Museum of Art), Archory Fearson (Columbus Museum of Art), Tobjem Recland (9th Bertin Germole for Contringency Arti, Jorende Voigt (Hamburger Rahnhoff), Joe Bradley (Albright Krise), Katharina Grosse Grieder Buida Museumt, Michael Dean (Dand Roberts art Norsbakkht), Clément Cognore (Palais de Tokye and Fondation Eleand pour l'art contemporain), and Bianca Argimen Trindation Harmis and laureate of the "prix du deturnion- temporare 3016" awarded by le Cabinet des amateury de dessires de l'École des Beaux-Activ. The artists: Biarca Argimon, Mohammed Quasim Ashfaq, Brian Selom, Katherine Bernhardt, Joe Braziley, Ry David Bradley, Sarah Braman, Nixfan Brugemann, Clement Cógstere, Michael Dean, Philippe Destructat, Robert Cober, Karhalina Grosse, Carnille Henrier, Thrush Holmes, MeSler Kara, Jordan Kasey, Michael John Kelly, Idris Khan, 30hii Knoth, Plaul Kremer, Bettina Krieg, Mahuel Scans Larrazilbal, Sadie Laska, Lifly Levis, Shaun McCowell, Royy Mesage, Alan Michael, Annie Morris, Christian Newby & Aria Martinez Fernanded, Atthony Pearson, joe Reitsen. Torbjem Radland, Chris Socco, Junetian Trayle, Jorinde Volgt, Eugenia Weinsten, James Write, Lawrence van Hagen is the curator of the What's Lip shows and an Independent art advisor. Operated in parmership with Smart Fine Arts, LVM is a family run business dedicated to kupporting modern, post-war, and contemporary art, We are invested in hidping clients havigure in the corremposary art markets by providing both short and long form strategic advice to Biogers and selling. Leavenire has also settledy seen involved in the efforce of works for the ions profit space "More Young Americans" in Parts 94 Portians Place Marylebone, Landin W18.152 Finday 30 September - Sunday 23 October 2016 Atunday - Saturday, 11-7gm or by appairment



### Artlyst 2nd October 2016







### Metro 4th October 2016



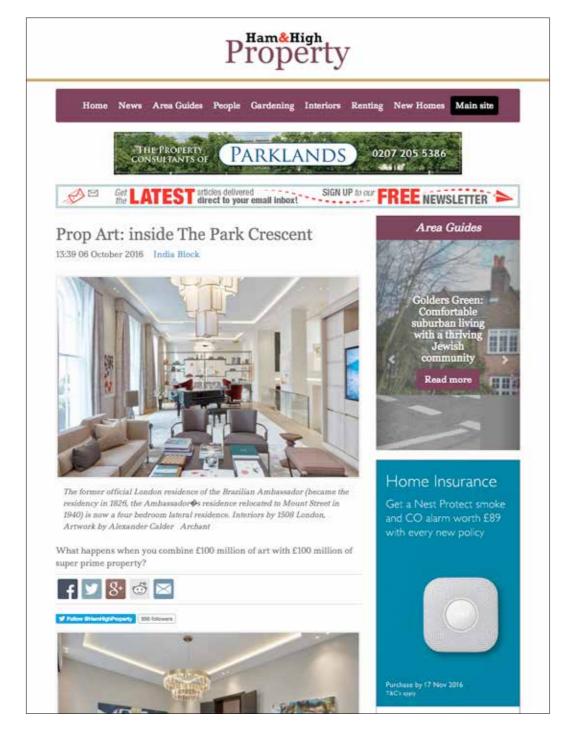


# Ham & High Property 6th October 2016





### Ham & High 6th October 2016





The Wedgewood at 94 Partland Place features Melike Kara artwork, a Rory Menage bronze set against interiors by Taylor Hoyes

The moment I realised I had finally become an adult was not when I moved into my first flat in north London but when I found myself daydreaming about living in the houses I passed on my walk to work.

As a child my parents loved to take 'the scenic route' on car journeys, dipping through rural villages far from the motorway as I mound my boredom in the back.

But when I found myself leaving my flat on Gloucester Place five minutes early so I could take the scenic route via Portland Place and daydream about living behind the wedding cake facades of Park Crescent I began to understand. So to be invited back to my first dream home for a private viewing was thrilling.

I'm easy prey, however. Trying to get someone who could afford one of the multi million pound luxury apartment to imagine living there so that they'll part with serious sums of money is the secret sauce that estate agents and developers would love to bottle.



The former official London residence of the Brazilian Ambassador (became the residency in 1826, the Ambassador stesidence relocated to Mount Street in 1940) is now a four bedroom lateral residence. Interiors by 1508 London, Artwork by Alexander Calder.

It's all well and good proffering off plan apartments in random parts of the city to cash buyers looking to splash and stash in a game of property portfolio hingo, but getting the considered buyer to sign on the dotted line can be more of a challenge.

Simply creating a story and a show flat to sell a luxurious lifestyle to a client is old hat. Instead London's property developers have turned to the art world.

The timing is impeccable, with Frieze London opening this week and the



The former official London residence of the Brazilian Ambassador (became the residency in 1826, the Ambassador⊕s residence relocated to Mount Street in 1940) is now a four bedroom lateral residence. Interiors by 1508 London, Artwork by Marc Chapall.

Over in Nine Elms Ecoworld Ballymore and Frieze have teamed up for the launch of The Mews at Embassy Gardens and are offering every buyer £20,000 towards a contemporary artwork to hang in their new home when they're completed in 2019.

Three officially makes a trend, and Amazon Property have doubled down and produced the most daring property and art collaboration yet.

This week The Park Crescent is going head to head with Frieze, not just with their location (literally on the doorstep of Regent's Park), but with the staggering collection of art they've brought together and are displaying on the walls of six of the 20 new apartments.

Together with House of the Nobleman and in association with Alon Zakaim Fine Art and Lawrence Van Hagen they've consigned 200 pieces of Postwar and Contemporary art from around the world, collectively valued at £100 million and displayed in £100 million worth of super prime property.



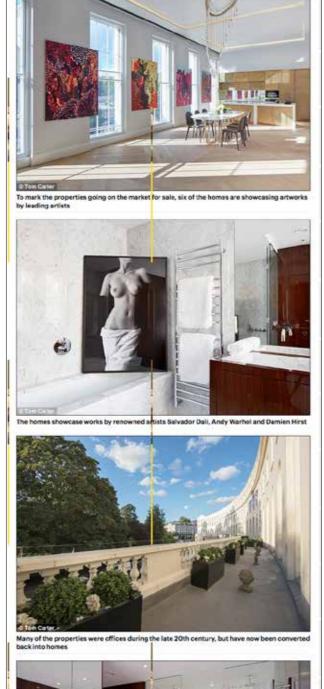
The reception room of The Wedgewood apartment, once the London home of Sir Carlformer deputy chairman of De Beers, and Lady Adele Meyer. Art curation by Lawrence van Hagen of LVH, artwork by Rye David-Bradley

The insurance alone for this private exhibition is £30 million.



### Daily Mail 6th October 2016











### Mayfair & Fizrovia October 2016

### The royal treatment

London's only royal crescent has been revived to its former glory by Amazon Property. Developer Chris Lanitis explains why fusing regency architecture with the best in contemporary interior design and lateral living has made The Park Crescent such a unique prospect

There aren't many people who can boost a royal address, unless of course you're lucks enough to call The Bark Crescent bome. One of just two royal ecesarity in the L'K. The Park Consent dates back to 1801 when it was designed by orehitex John Nash as part of a master plan for a royal residence, complete with a circus of grand townhouses fit for the Prince Regent (who burn became King George (V).

The striking, succo-fround crescent has been home to many notable residents over the years. from Lord Joseph Lister, the passees of amiseptic surgers to Count Joseph-Napoleon Bonapacte, brother of French Emperor Napoleon.

After asstaining substantial bomb damage

during the Blitz, the John Nash facatic was exennally resored in the 1960s, although by this time the crescent's popularity as a residential address had declined and many of the buildings were converted into offices.

Claris Lannis, director of Amaron Properts, Iwe been on a minimum to restore the royal eccucion tock to its innerated role as domestic dwellings. since 2013. The first stage in his painstaking with an are themed launch pure held at the development's previously unseen flagship show residence, to coincide with Frieze Week.

The livish apartments have been designed in provide the best in lateral being, with generous ceiling beights, huge will space for accommodating jurvious art collections, double or utple volume reception rooms overlooking Regent's Park and countless bespoke features.

Bur it's not just the period facude and concernsorary classic design fusion that makes The Park Crescent such a sought after address. 'In all my years as a property developer, I don't know of any whenes that offer such exceptional outside space, Landments. 'Residents have supes to eight acres of printine private gardens, together with tennis courts execute facilities, a children's play area and movpleg lases originally designed by Nash to



mirror the gardens at Bockingform Palace." With more than 60 similar schemes completed n central London, Amazon Property is wellquainted with the Marylebone market and spotted the potential of The Park Coroccus from the gergo. You need to put yourself in the buyer's shoes, what does the buyer want?" Laurus says. By errating a number of aparentents spread over more than one floor, with their own from does, he believes the development will arrest a greater audience, including downsizers looking for an apartment that still feels like a house.

"Most developers sould furmily a couple of flars, whereas we have furnished every single flat. using different designers, from Oliver Burns and Design Haus Liberty to Taylor Howes and 1508 London. So you've got different palettes, different tasses, different designs accounted for," Being space he adds. 'We wanted every single apartment to be different and provide that turnkey factor that will appeal to discerning busers."

The show residence has been designed by the summing combination. The Nash enumerism is train as 1508 London, who have embellished the very appealing and the close collaboration with space and created bespoke set pieces, wall Brown, the design mulio's sales and marketing director explains. "The high critings immediately made us think of an art lover. The tarting point was regency art, so a for of the colour palenes that you see here stem from the more you find in paintings from that period."

Creating a space that is timeless has been an mideration and 1508 Loudon lim achieved this by reverting back to basic design on have a period facade, which is what people are denote to, but they you sup inside and it's quite a ontemporary apartment. A lot of the materials used it all furre - everything it on your doorstep, \*\* are fine, with intricate detailing and that's where the laoical elements come through," says flown.

These classic mods include a number of spoke furniture pieces, including a buge table - or Ason Ches, 020 7724-4724, unsedonanie



traditional marble intervalual dominates one end of the apartment's impressive incizanine level

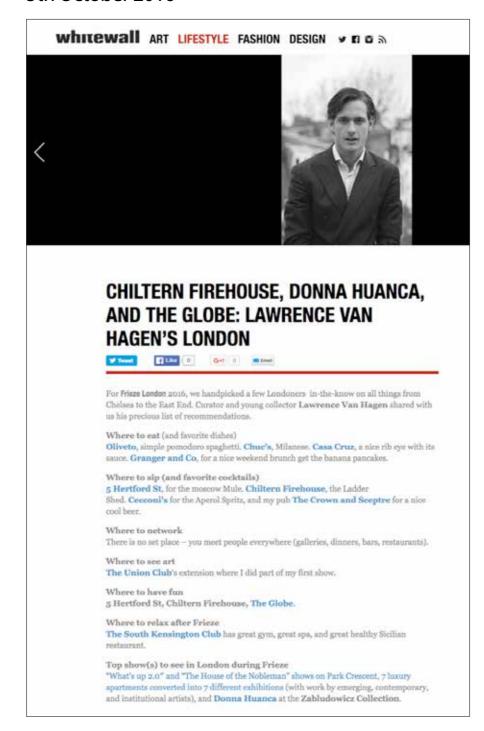
For Kinght Frank's Christian Lock-Nectors the combination of curb appeal and attention to detail visible as The Park Crescens has proved a the designer an added honus. Amazon Property is space and created despote are precis, was concerning and window dressings. We started out by thinking about who would live bure. Hamish—making modern spaces that work with the current way of living," he ways. Christian believes that the area's residential appeal will arranct those looking to make Regent's Park their permanent home. And certainly, all eight of the apartments currently sold are owner occupied.

"There's a real sense of community here, which is so rare for central London. There are good schools, eight acres of prison gardens, and if you get borrel of thus, there's still 410 acres of Regent's Park to explore," Lock Necrous san, "As a location it's convenient for families, ciry sorkers or those who like to socialise because sun're at the heart of

agents Kught Frank, 020-3641 7918, kughtjunk in ad-



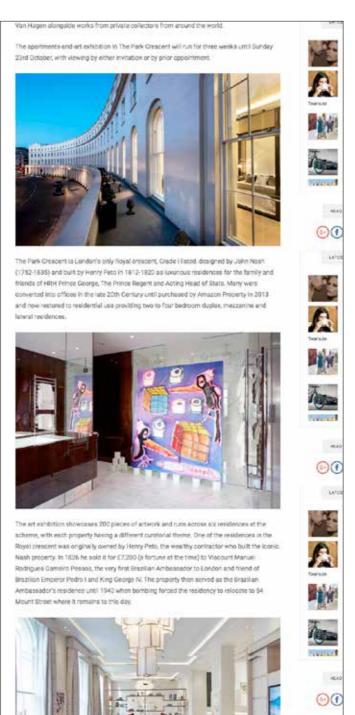
# Whitewall 5th October 2016

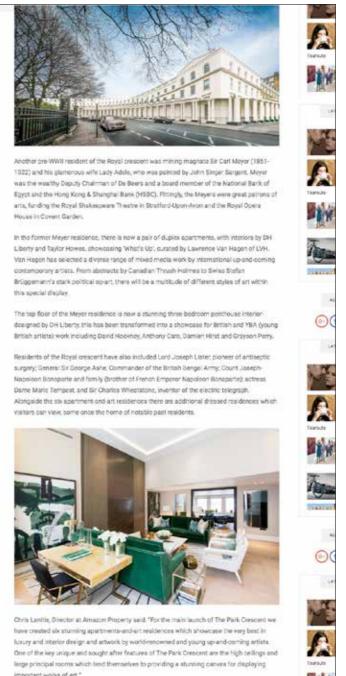


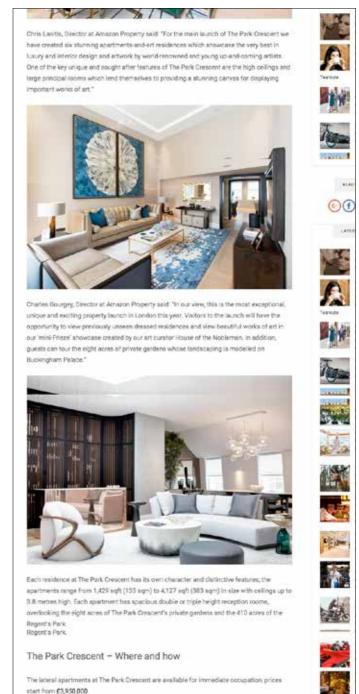


### Luxurious Magazine 6th October 2016









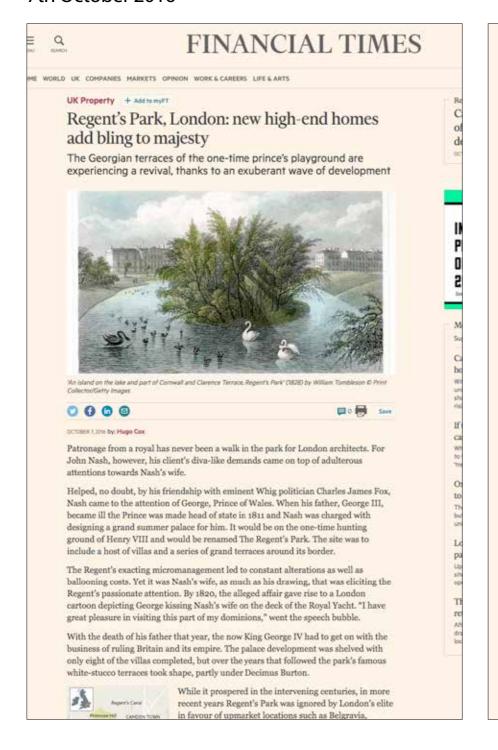


### FT Weekend 8th & 9th October 2016





### **Financial Times** 7th October 2016



offices in 2010 - was probably the turning point. Its eight sprawling homes, measuring from 8,000 sq ft to 14,400 sq ft, and sprawling prices, from £26m to £45m - working out at an eye-watering £4,000 per sq ft on average - returned Regent's Park to the big league.

The latest extravagance comes in the form of The Park Crescent development - 20 apartments on the eponymous semi-circle of road in the south-east corner of the park. An important perk is that the homes are being offered with a private slice of Royal Park, via a key to the eight acres of exclusive garden that make up Park Square West.





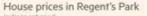
Buyers with a brood in tow will be gratified to use one of Nash's innovations. The pedestrian "Nursemaids' Tunnel" will allow them to push a pram under the Marylebone Road avoiding both the imposition of the level crossing and the attentions of the proletariat. Prices start at £3.95m, with the largest - a four-bedroom, 4,000 sq ft apartment, with a roof terrace - on sale through Aston Chase for £20m.

"An optimal combination of period façade and hotel-type interiors," as Mark Pollack of Aston Chase, describes the flats, may not be everyone's idea of home. Nor does a glass-galleried landing sound much like Regency gravitas. But it seems to appeal to the current generation of jet-set globetrotters who are helping return Regent's Park to its former glory.



Buyers and developers have been hard at work, knocking down walls to combine apartments and create more room to loll. The average size of a property sold in the area over the past five years is more than a fifth larger than that of the five years before 2011, according to Kay and Co.

All this has helped to reduce supply — the number of households in Regent's Park shrank by 13 per cent in the decade to 2011, according to Census figures. Prices have made decent gains in recent years and have avoided the prime central London slowdown. In the three years to June, according to Land Registry data collected by Savills, average prices for second-hand sales in the ward of Regent's Park gained 7.8 per cent each year — more than the 5.6 per cent annual average across the boroughs of Westminster and Kensington and Chelsea. Over the 12 months to June, the equivalent figures were a 1.3 per cent gain for Regent's Park and a 0.9 per cent fall for the two





Last year's priciest sale was £19.22m — a six-bedroom house in Hanover Terrace, says Bikhit. Yet there are cheaper options even for those who demand a park view. One road back from the coveted Outer Circle - the road that rings the park - is Prince Albert Road. At the park's northern edge, it has good access to the restaurants and boutiques of Primrose Hill and St John's Wood, and cricket nuts will enjoy the short stroll to the ground at Lord's. Decent flats here sell for roughly £1,500 per sq ft, says Annabelle Coliadis of Knight Frank.

For the big spenders, there are other treasures in store. The 76 apartments recently granted planning permission on the westerly stretch of Park Crescent promise to be even more lavish than what has come before, says Bikhit. In the meantime a good view of the park is offered by a three-bedroom, first-floor apartment on Cambridge Gate, for sale through Knight Frank for £8m. On the west side of the park, Savills has a twobedroom flat on Clarence Terrace on sale for £2.95m

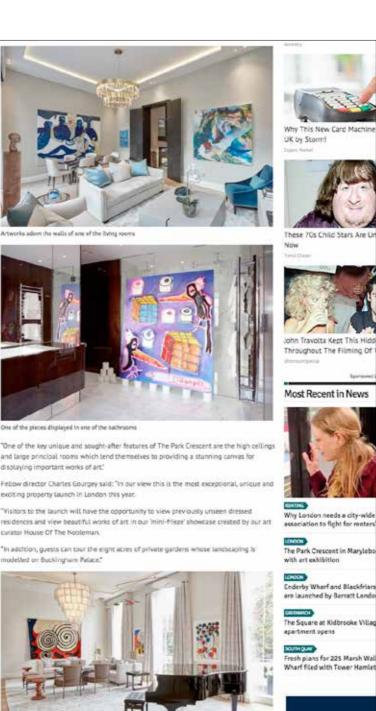




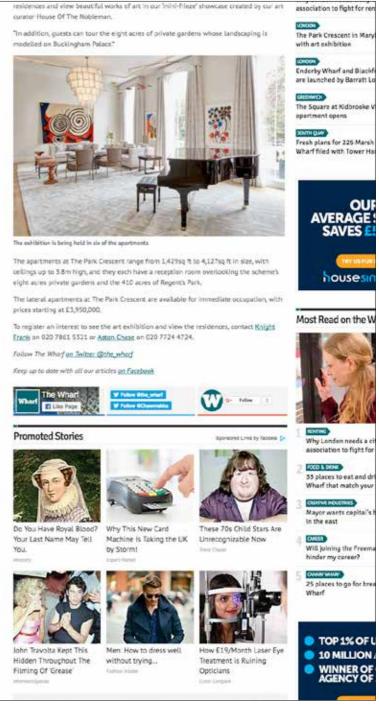
### The Wharf 7th October 2016













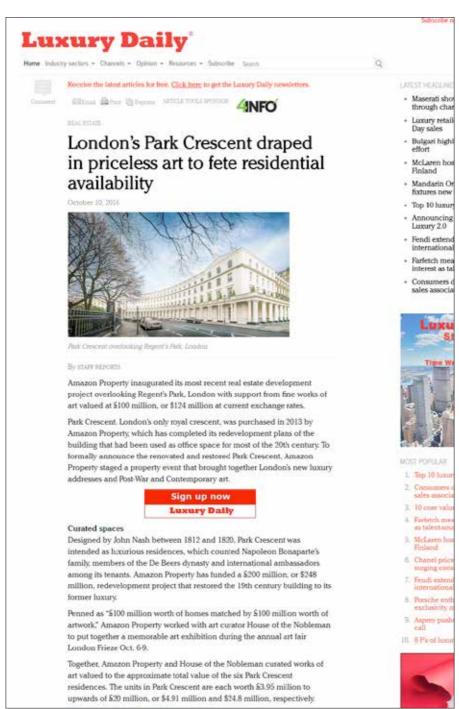
### Arabian Knight 9th October 2016



Amazon Property has launched The Park Crescent with a lavish art exhibition at the ultra-prime residences, which overlook Regent's Park in London, UK. The launch of sales coincided with Frieze London, the world-renowned annual art event in Regent's Park, which opened on October 6 and runs until today. 1 2 3 4 5 6 + As part of the launch, Amazon Property has collaborated with art curator House of the Nobleman to transform six of the residences into a special post-war and contemporary art exhibition. Gingerbread Home seeks The exhibition includes works by Alexander Calder, Joan Miro, Marc Chagall, Salvador Dail, Andy Warhol, Damien Hirst, Victor Vasarely, Robert Rauschenberg and Yayol Kusama. new owner These pieces have been sourced from Alon Zakaim Fine Art and Lawrence Van Hagen alongside works The art exhibition at The Park Crescent will run until October 23, with viewing by either invitation or prior The Grande Dame of New York up for sale The Park Crescent was designed by John Nash (1752-1835) and built in 1812-1820 as luxurious residences, many of which were converted into offices in the late 20th Century. It was purchased by Amazon Property in 2013 and meticulously restored to its original residential use providing two- to fourbedroom duplex, mezzanine and lateral residences. The art exhibition runs across six residences, with each property having a different curatorial theme. Collections of Alexander Calder, Marc Chagall, Joan Miro, and Salvador Dali are displayed in a four-bedroom residence interior-designed by 1508 London whitst a second three-bedroom duplex interior-designed by 1508 London features major abstract pieces by Victor Vasarely and Yayoi Kusama amongst There is a Modern British exhibition including Ben Nicholson, Paul Feiler and William Scott in a fourbedroom duplex interior-designed by Taylor Howes and more British and YBA (young British artists) work including David Hockney, Anthony Caro, Damien Hirst and Grayson Perry in a three-bedroom penthouse interior-designed by DH Liberty. Luxury residences at 1bn London Spire to go on sale soon A pair of duplex apartments, with interiors by DH Liberty and Taylor Howes, is showcasing 'What's Up', curated by Lawrence Van Hagen of LVH. Van Hagen has selected a diverse range of mixed media work by international up-and-coming contemporary artists. From abstracts by Canadian Thrush Holmes to Swiss Stefan Bruggermann's stark political op-art there are a multitude of different styles of art within this Luxury apartments fit for Chris Lanitis, Director at Amazon Property, said: "Visitors have the opportunity to view previously unseen craris Lantis, birector at Amazon Property, said. Visions have the opportunity to view previously unseen diessed residences and view beautiful works of art in our "mini-Frieze" showcase created by House of the Nobleman. These newly completed residences at London's only Royal crescent exhibit adroit design, exceptional quality and fine attention. The other unique and sought after features of The Park Crescent are the high ceilings and large principal rooms which lend themselves to providing a stunning canvas for displaying important works of art." Luxury riverside penthouses on the market Each residence at The Park Crescent has its own character and distinctive features; the apartments range 'inverted' villas from 1,429 sq ft (133 sq m) to 4,127 sq ft (383 sq m) in size with ceilings up to 3.8 m high. Each apartment has spacious double or triple height reception rooms, overlooking the eight acres of The Park Crescent's private gardens and the 410 acres of the Regent's Park. Ultra-luxury Alef Residences The lateral apartments at The Park Crescent are available for immediate occupation; prices start from £3.95 million (\$4.91 million). topped out Visitor interested in the art exhibition and the new residences can contact Knight Frank, the agents for the Palm penthouses promise unsurpassed luxury Floating homes no flight of Luxury London home costs record 32K a week Cluttons gets new



### Luxury Daily 10th October 2016





David Bradley artwork on display in the Park Crescent

Each unit was given a particular theme with artwork and home interior decor made to match. For example, a four-bedroom residence had its interiors designed by 1508 London and includes paintings by Alexander Calder, Mass Chagall, Joan Miro and Salvador Dali.

Other homes in the building have been curated with abstract or Modern British artists, while another is dedicated to the work of young British artists such as Anthony Caro and Damien Hirst. The latter unit was interiordesigned by DH Liberty.

In addition, DH Liberty, with Taylor Howes, decorated a pair of duplexes in Park Crescent that will host the "What's Up" showcase, curated by Lawrence Van Hagen of LVH. The showcase will include abstracts and political op-art, as well as a special display by LVH.



Alexander Calder artwork on display at the Park Crescent

"The main launch of the Park Crescent will showcase luxury property and artwerk by world-renowned and young up-and-coming artists," said Chris Lanitis, director of Amazon Property in a statement. "Visitors to the launch will have the opportunity to view previously unseen dressed residences and view beautiful works of art in our 'mini-Frieze' showcase created by our art curator House of the Nobleman.

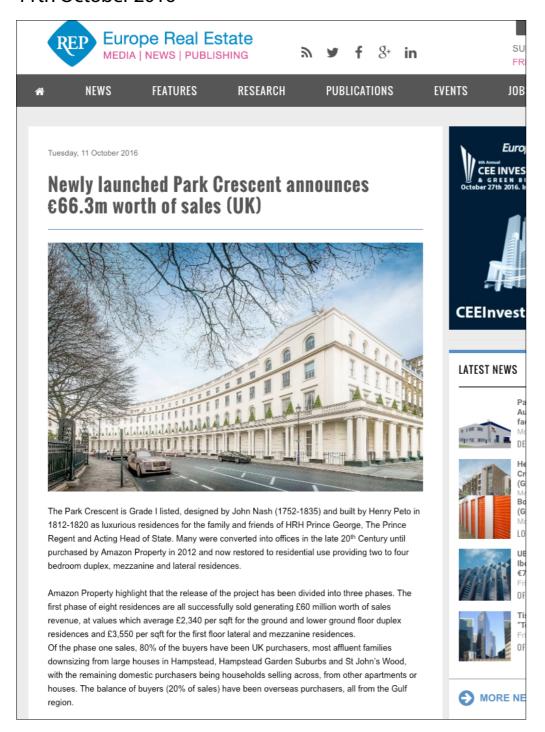
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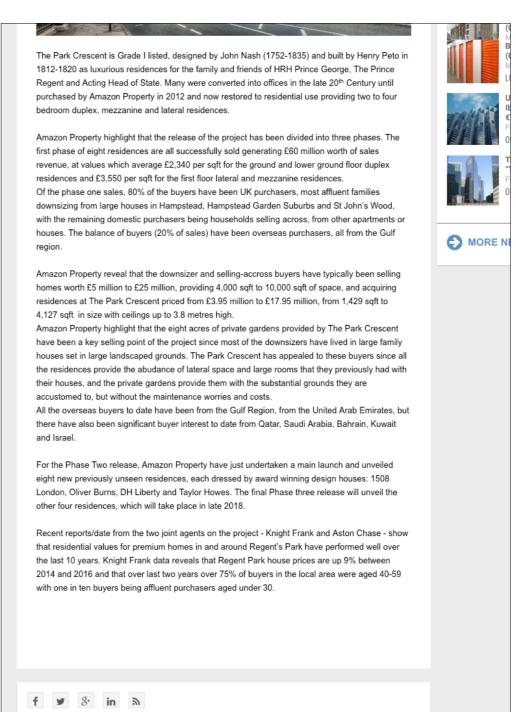
After a number of events held at Park Crescent during the Oct. 6-5 London Frieze, the exhibition will remain up throughout the residences, by invitation and appointment only, through Oct. 23.





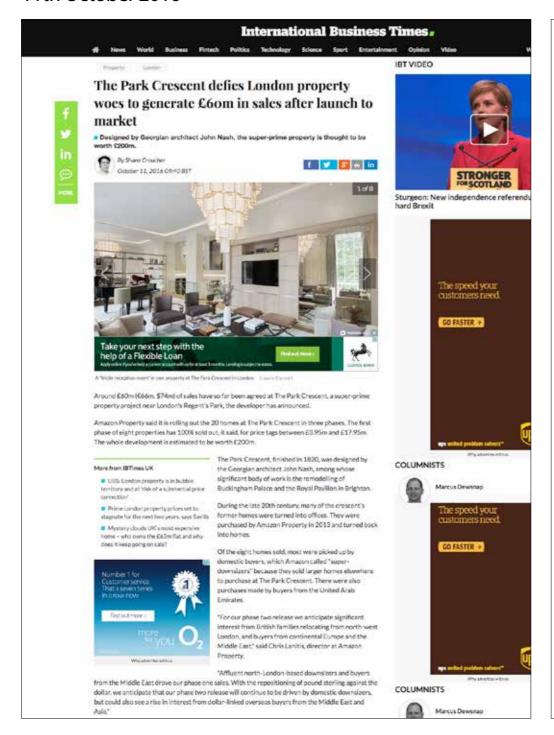
### Europe Real Estate 11th October 2016

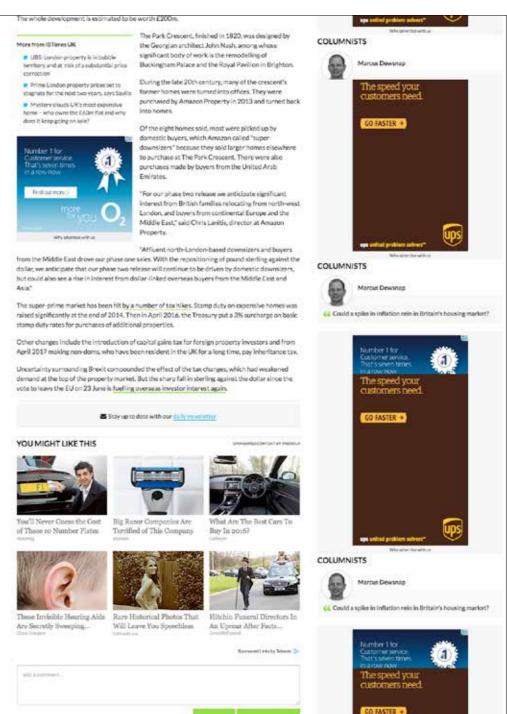






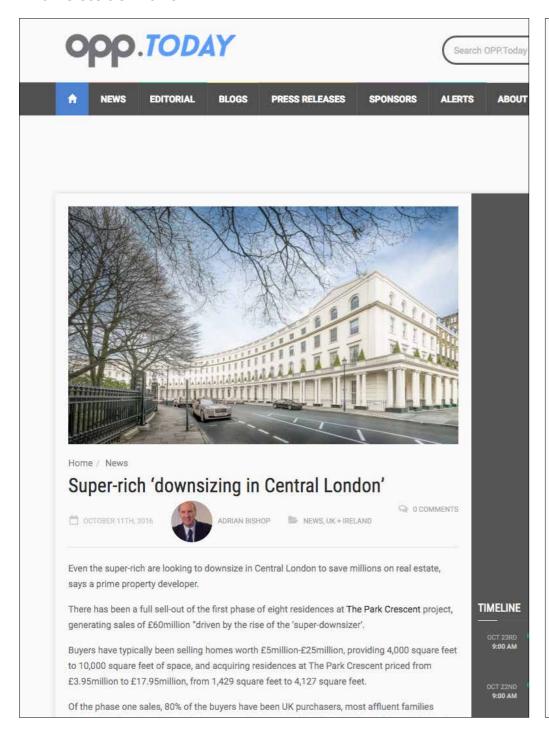
### International Business Tlmes 11th October 2016







### OPP Today 11th October 2016



with the rest moving from other apartments or houses. The balance of buyers are overseas purchasers, all from the Gulf region.

"The majority of buyers are affluent UK downsizer buyers exchanging large family houses in North London for spacious lateral apartments in London's only Royal crescent overlooking eight acres of private gardens and Regent's Park."

Ground and lower ground floor duplex residences values averaged £ 2,340 per square foot and £ 3,550 per square foot for the first floor lateral and mezzanine residences.

With Phase Two now being released, Chris Lanitis, Director at Amazon Property says, "For our Phase Two release we anticipate significant interest from British families relocating from North West London, and buyers from Continental Europe and the Middle East.

"Affluent North London-based downsizers and buyers from the Middle East drove our Phase One sales. With the repositioning of Pound Sterling against the dollar, we anticipate that our phase two release will continue to be driven by domestic downsizers, but could also see a rise in interest from dollar linked overseas buyers from the Middle East and Asia."

The Park Crescent is Grade I listed, designed by John Nash (1752-1835) and built by Henry Peto in 1812-1820 as luxurious residences for the family and friends of HRH Prince George, The Prince Regent and Acting Head of State.

Many were converted into offices in the late 20<sup>th</sup> Century until purchased by Amazon Property in 2012 and now restored to residential use providing two to four-bedroom duplex, mezzanine and lateral residences.

The eight acres of private gardens provided by The Park Crescent have been a key selling point of the project since most of the downsizers have lived in large family houses set in large landscaped grounds, says the developer.

"The Park Crescent has appealed to these buyers since all the residences provide the abundance of lateral space and large rooms that they previously had with their houses, and the private gardens provide them with the substantial grounds they are accustomed to, but without the maintenance worries and costs.

"All the overseas buyers to date have been from the Gulf Region, from the United Arab Emirates, but there have also been significant buyer interest to date from Qatar, Saudi Arabia, Bahrain, Kuwait and Israel."

For the Phase Two release, Amazon Property has unveiled eight new residences, each dressed by award winning design houses: 1508 London, Oliver Burns, DH Liberty and Taylor Howes. The final Phase three release will unveil the other four residences, which will take place in late 2018.

Amazon Property collaborated with art curator House of the Nobleman to transform eight of the dressed residences into a special Post-War and Contemporary art exhibition.

This apartments-and-art exhibition showcases 200 pieces of world-class artwork including works by Alexander Calder, Joan Miro, Marc Chagall, Salvador Dali, Andy Warhol, Damien Hirst

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This apartments-and-art exhibition showcases 200 pieces of world-class artwork including works by Alexander Calder, Joan Miro, Marc Chagall, Salvador Dali, Andy Warhol, Damien Hirst and Victor Vasarely. The exhibition will run for three weeks, to Sunday 23 October, with viewing by either invitation or by prior appointment.

The spectacular VIP launch party, held in the private gardens directly overlooking the Royal crescent, saw over 700 VIP guests tour the new apartments and enjoy live music acts including Laura Wright, one of HM The Queen's favourite sopranos, and saxophonist Huw Wiggins, Commonwealth Musician of the Year. The attending guests included three billionaires, 20 nine-figure multi-millionaires, three Princes, two Princesses, five Sheikhs, two Sheikhas and a host of

Recent reports/date from the two joint agents on the project – Knight Frank and Aston Chase – show that residential values for premium homes in and around Regent's Park have performed well over the last 10 years.

Knight Frank data reveals that Regent Park house prices are up 9% between 2014 and 2016 and that over last two years over 75% of buyers in the local area were aged 40-59 with one in ten buyers being affluent purchasers aged under 30.

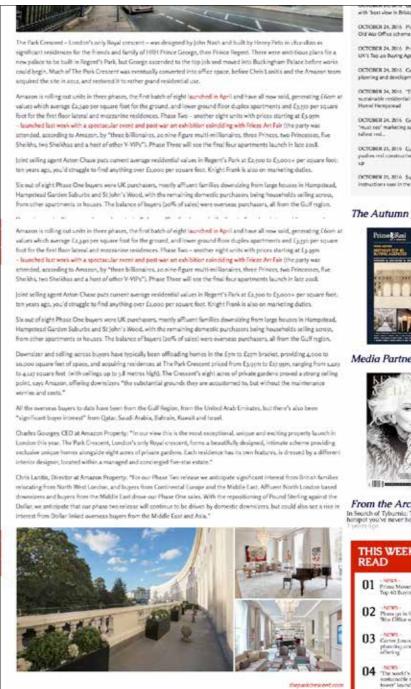
Aston Chase highlight residential values in Regent's Park now average £2,500-£3,000-plus per square foot compared with values in Mayfair and Knightsbridge which average £3,000 to £6,000 per square foot. Aston Chase says that in back in 2005 Regent's Park residential values averaged just £1,000 per square foot for the best properties.

Charles Gourgey, CEO at Amazon Property says, "In our view this is the most exceptional, unique and exciting property launch in London this year. The Park Crescent, London's only Royal crescent, forms a beautifully designed, intimate scheme providing exclusive unique homes alongside eight acres of private gardens. Each residence has its own features, is dressed by a different interior designer, located within a managed and concierged five-star estate."



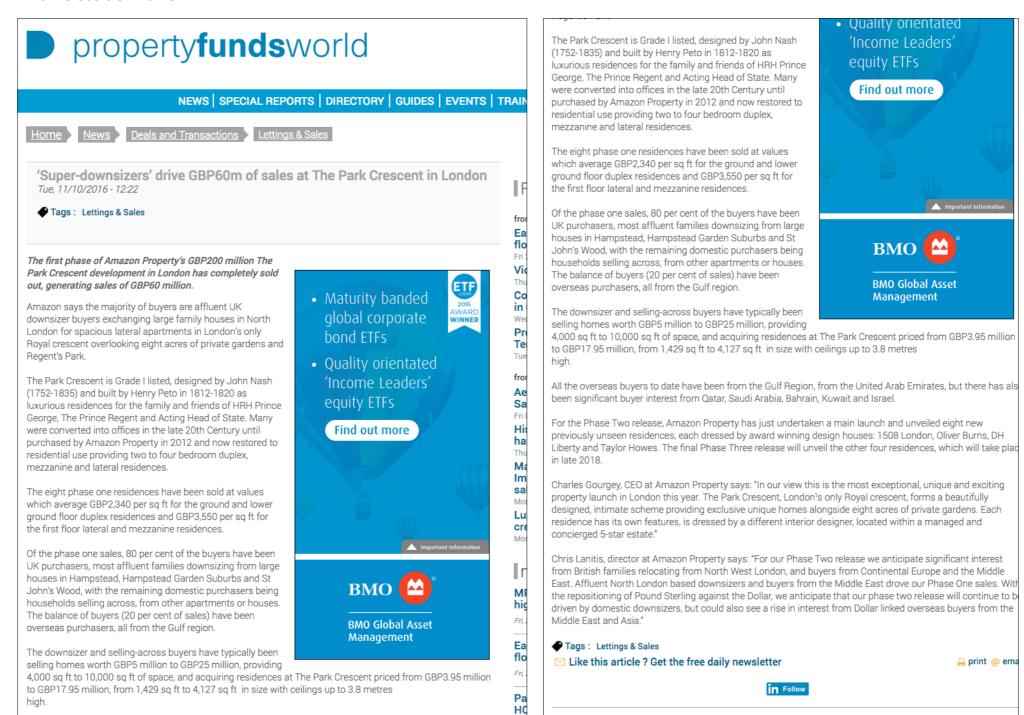
### Prime Resi 11th October 2016





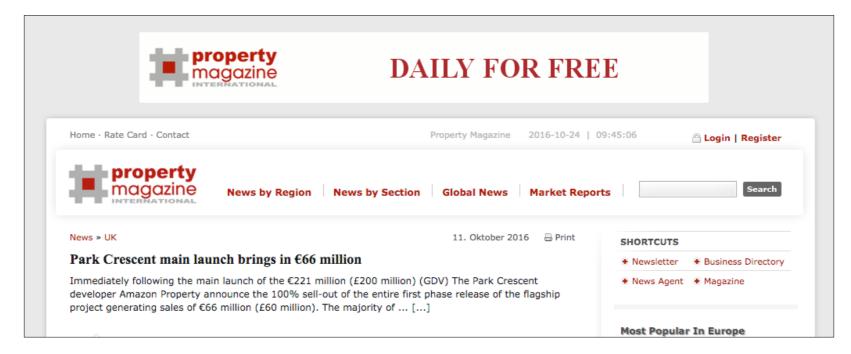


### Property Funds World 11th October 2016



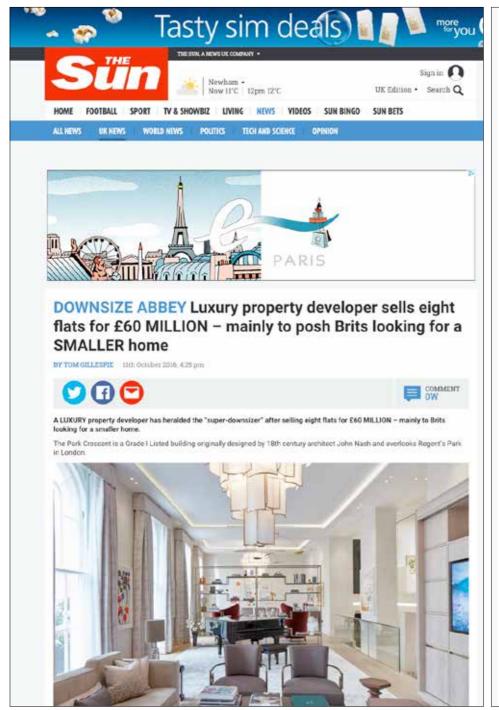


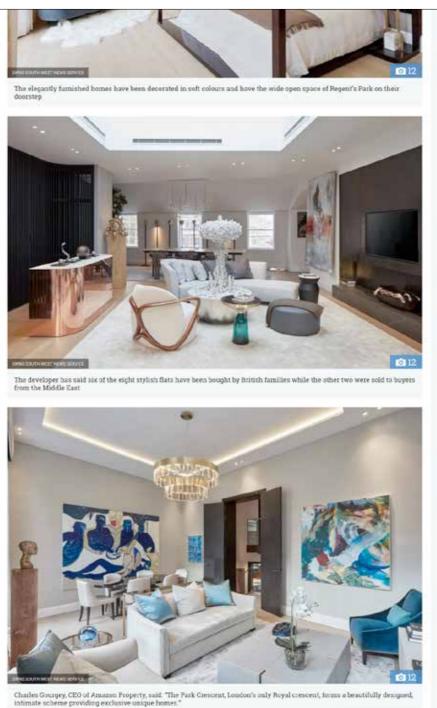
### Property Magazine 11th October 2016

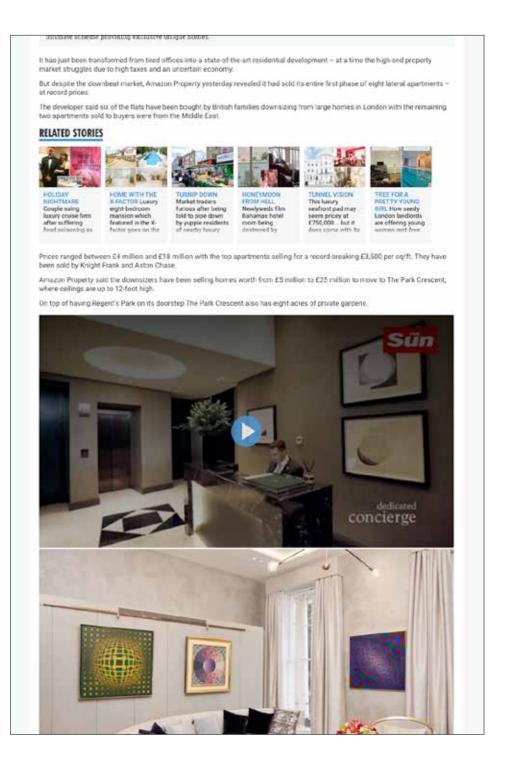




### The Sun 11th October 2016

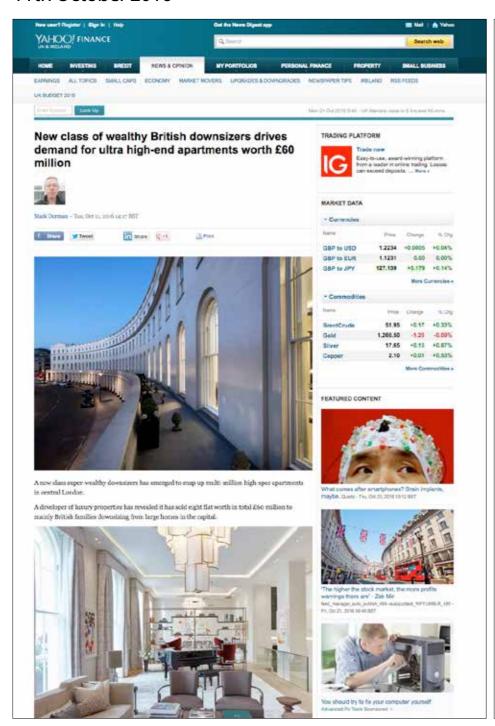


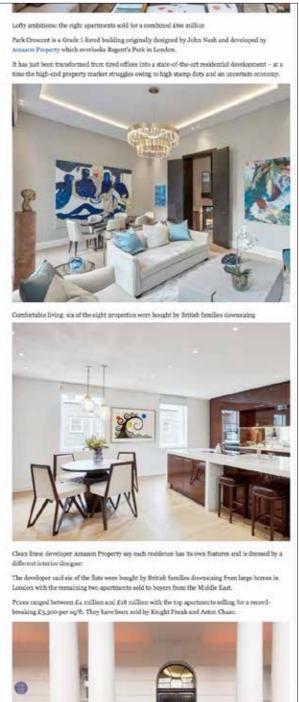






### Yahoo! Finance 11th October 2016

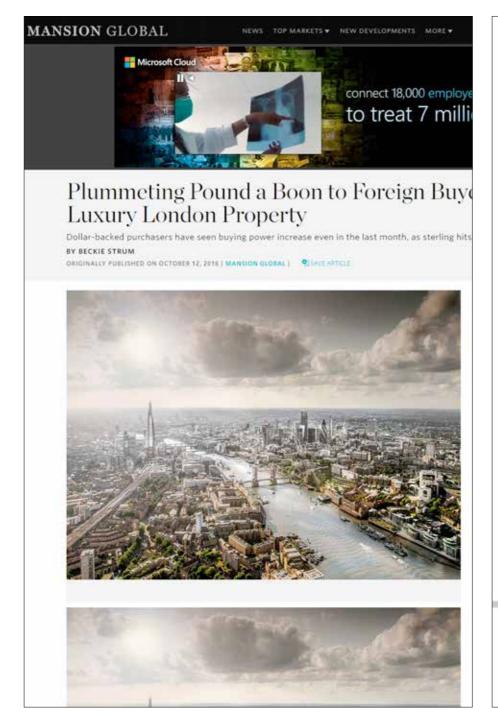








### Mansion Global 12th October 2016



Since Brexit four months ago, Mr. Lanitis has exchanged just over £20 million in apartments, including three to international buyers who came in to take advantage of the weakened pound, he said.

Two of the buyers were from the Philippines, looking to buy pied-a-terres. The third was a family relocating from Azerbaijan, who bought a unit for £8 million.

The devalued pound comes just in time for the fall season, which usually sees an uptick in market activity after the summer, which is traditionally a quiet time for the luxury residential market while buyers go on vacation.

Sales were especially cool this summer, even despite Brexit, thanks to a 3% increase in stamp duty, or taxes on residential property, which went into effect in April for second homes and buy-to-rent sales, Lucian Cook, director of Savills Residential Research, said.

#### MORE: London's Luxury Market is Having a 'Difficult Time'

The past two months have seen some recovery, "We've certainly seen a bit of a pickup in activity," Mr. Cook said. "That primarily driven by overseas buyers."

Today, the total stamp duty on second homes and buy-to-rent properties of more than £L5 million is 15%. Though the exchange-rate discount now more than covers that tax, according to some experts, the tax is still having a negative effect on the market.

"You have many moving parts," said Tom Bill, head of London residential research at Frank Knight. "But the main issue is the stamp duty. Sales have cooled and are still running about 20% off where they were."

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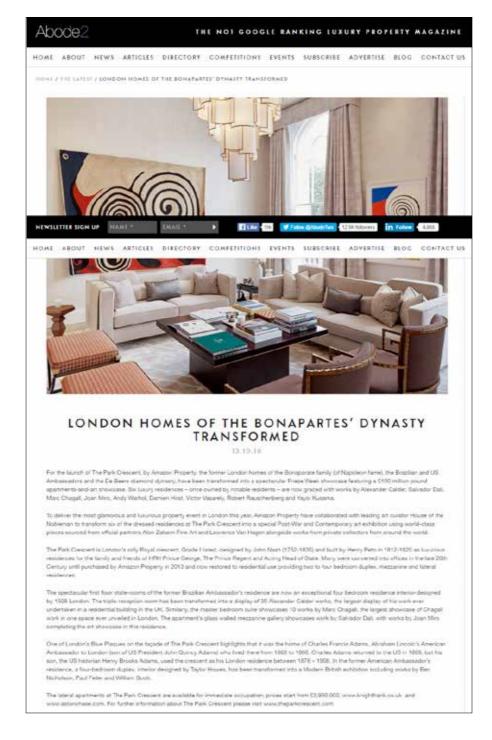
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### Abode2 13th October 2016





### Epoch Times 13th October 2016





### Epoch Times 13th October 2016



#### 御用設計師構心打造

Park Crescent位於倫敦四蓋次聲傳傳(Portland Place)的北海和語(Marylebione Road)南国,伊斯提敦公園。它是倫敦德存的一种英雄王室郭月太建斯。田萬時的憲治王 子(後宋成為第古四世國王)舜任著名福縣師約翰·納什(1752—1835年)起計的。它也 是納什為王室明朝的城市計劃「農家難排(Royal Mile)」,即建陸倫敦西南建政治白寶區 到提取公園的烏敦中心的重要難排的一部份。

#### 底38户8官章

Park Crescent的主度起源可以追溯的1811年,當時產出至了的父親與王惠田三世帶房, 廣治至了諸任命和攝政王,世任命納什根劃一個專屬富幹,要求是它被公園經址環境,並 正對一種至僅的中國用期採別整,為他的家人和朋友提供一處屬籍重整的住所。

播起王琼鸡、也們會希望在位所能夠直接的眼別將北地地的宮殿,於是裏談的設計是社劃 所並條係是的單所建構,到以對這也以是外極和萬大層地面,也特定起居宣直接依賴私來 花園和攝政公園,王室新月標Park Crescent是由亨利·奧托(Henry Peto)計1812至1820 年間建成,1820年,播政三成為國王黨也因世,用電白金萬四,所以他的構政王巧計劃也 被興奮;然历,王室新月排裡已經對工,如今,它也是倫敦裏好的住宅區之一。

#### 賈族與名流均認

已達成的Park Crescent馬上成為倫敦嘉道手的地址,萬經有數判王宣。養課,外交大便。 資界能子和上與社會成員在此樣性,從1863至1866年,Park Crescent一度成為美國難與 大便的實部,至20世紀接觸,多階公寓拍關化為物學處,然為在2013年,亞德亞特無切職 Park Crescent,重新將它恢復為倫敦臺典協名的性毛。田於它是亞貝的動計連絡以及在歷 史上的重要性,傳現性,重新恢復王宣新月建総指義了數率的情心理數和萬技術確認以及 修漢工作交賣便,因扬便用最好的手工藝,編可規則的經過和媒構自全世界的最佳材料。

#### 現代與經典的融合 奢華與精緻的典範

在保留與具的納什讓等外數的發接,斯性毛結合了確認的歷史。屬如的模型生態空間,充 量的天花板屬是,領國關係機能與提代技術。

Park Crescent中的母母公寓都有漢一年二的個性地解明的特色。公寓尺寸也1.429平万英 尺(古133平万六)到4.127平万英尺(古383平万六)不等,天花粉產度是達3.8寸,母間 公寓都設有雙為屬軟舒緩的客廳。可以何數私人花園以及攤改公園。主要的特色包括全島 門、大鹿傷地震。毫天花板,以及監實的博木地根。

年間素質都是東立設計哲学工績製・使用Calacatta十開網基礎的大理石和毛典岩值変和板 電・最先途線本價值和無限以及生糸列一體化電器・主新安装角環角類型基礎的内跡;サ 入式更次宣揚配訂製紙木工製品和機器・原盤裏標治室・開閉所體驗到世界級的槽其服品 以及24小時營程服務。





#### 八萬數安僚的私人經濟花園

此外,另一萬空間的審確在可種時,就是可以在他數中心地段等反率等的八萬歐芒權的起 人語地花園。Park Crescent國民國有田公園等傳和Park Crescent花園所組成的兩個複數 市中心最新短的私人花園,它是由的動物的什在1811與1827年間確認,被国設有大片草坪、锌石通道、储蓄、储蓄、重素调味增,每在平陽白金漢寫花園,花園中的塔與做,穩 框影1817年,為了紀念之前兩年受權當的盟軍條制。

兩屆在團市Nursemaid's Tunnellifi直接接,可以安全世報整理讓的主意,通視古典發展 的地下相談通過接限區花園,花園內裡有一位1824年所屬巴斯等安切始積(Sebastian Gahagan)所屬整的確多利亞女士的父報的關係(HRH Prince Edward, Duke of Kent & Stratheam)。

正如亞馬也的無視型Charles Gourgey評價值: 「青草也臺灣是田它的出席:清特生和地 塔也實所決定的。偶較有許多拒值,也有一些養殖。但如只有一屆主國利用式確稱、即就 是Fack Crescent。這是經數可見的。再以上經數數性的商品質生化設置。使它海堤地區別 於任何其它地產。這也應該著它是無數最高質的往底發展之一。2



#### 【翻鍵信息】

模盤: Park Crescent

特點:俯瞰攝政公園、審草體驗、八英數定傳的私人排地花園

戸型:開室・三室・四室原華公寓

⊕号價值; 395屬茶餅超·

地址: The Park Crescent, Regent's Park, London W1 電話: ~44 (0)20 7861 5321 (景坊選等)

+44 (0)20 7724 4724 (Aston Chase) 網站:www.theparkcrescent.com 亚 www.knightfrank.co.uk

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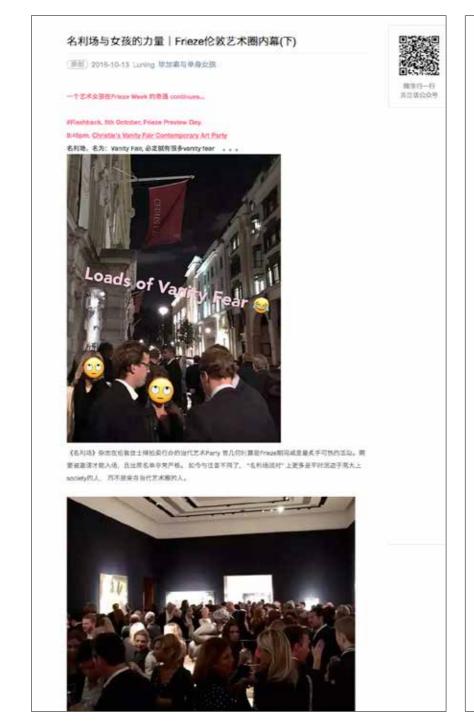
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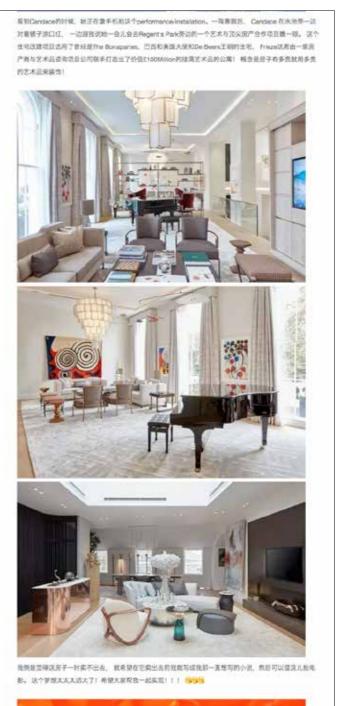
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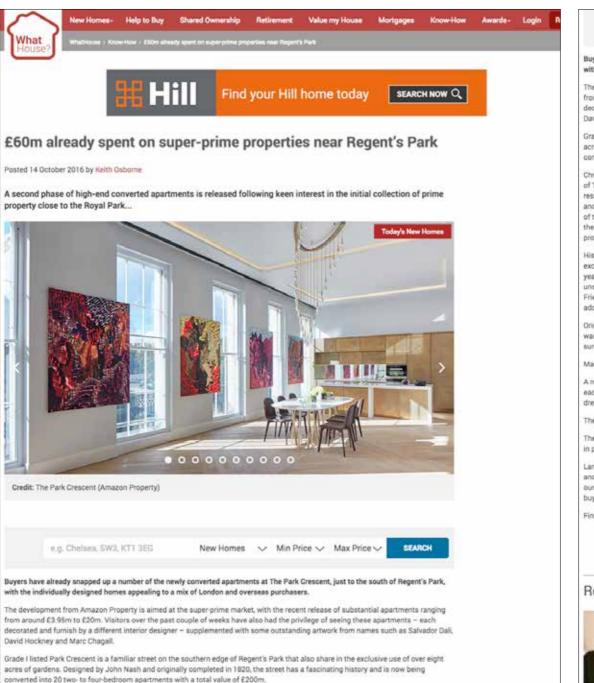
## Luning Wang - Harpers Bazaar 13th October 2016

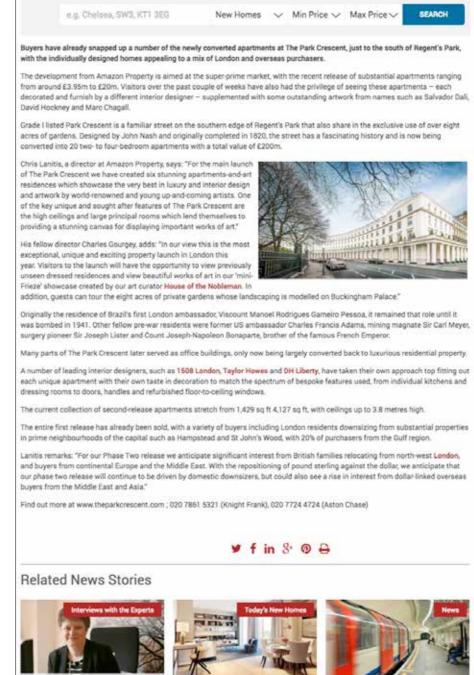






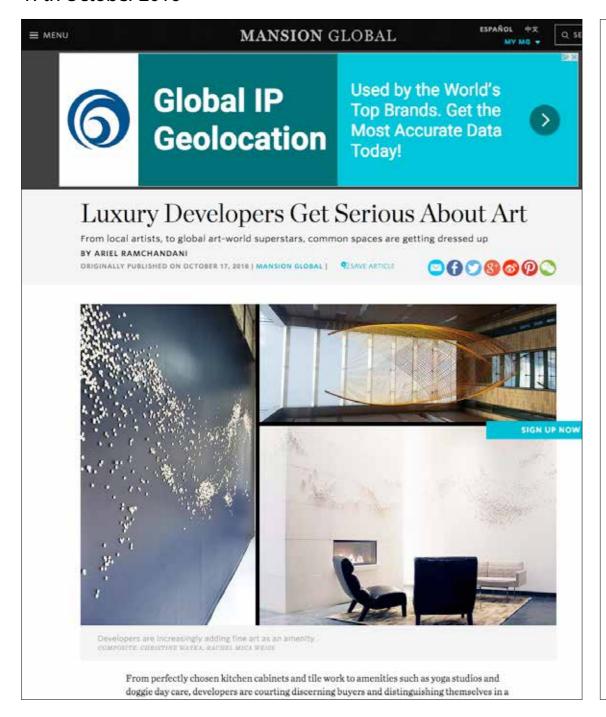
### What House? 14th October 2016







### Mansion Global 17th October 2016



been open for a year and was filled with what Ms. Chun called "pretty bad art." Uprise was brought in to replace it, with the goals of inducing people to stay and attract new tenants. Uprise commissioned artist Christina Watka to do a site-specific porcelain installation in the building's lobby. It was installed during high traffic times, so residents could see the sculptor at work. "I will say that as a gallery, our catchphrase we say to developers is: art is the most affordable way to renovate a space," said Ms. Chun.



Artist Christina Watka's lobby installation at The Dylan on Fifth The Dylan on Fifth

Another developer used art to celebrate a property launch. In London, Amazon Property launched The Park Crescent, a £200 million development overlooking Regents Park. For the launch, which was timed to the Frieze London art fair earlier this month, the art curator House of Nobleman created a post-war and contemporary art exhibition in six of the residences, which includes work by Alexander Calder, Joan Miro, Salvador Dali, Andy Wand the largest collection of Marc Chagall paintings shown in London. The work's value, £100 million, matches the price of the luxurious residences.

#### Good for the developer... even better for the artist?

Sometimes the relationship between art and a new development is mutually beneficial for both the developer and the artist. The developer Time Equities runs a program, Art-in-Buildings, which exhibits across the U.S., Canada and the Caribbean, emerging and mid-career artists in unconventional spaces, such as atriums and lobbies. For a recent project, a luxury development at 50 West, in lower Manhattan, where construction is being completed this fall, the curator of Art-in-Buildings, Jennie Lamensdorf, invited artists to be part of the building's process from the beginning.

"Ever since construction began we have had what we've been calling an 'artists in



# Evening Standard 19th October 2016





### Evening Standard 19th October 2016



Lanta Virgin, One of the Queens anyourne sopraises.

It was reminiscent of giant parties seen in the bullish residential property days – in 2014, Elton John sang I'm Still Standing beneath the chimneys of Battersen Power Station to woo buyers for the luxury flats being developed in the historic landmark.

Bur, unlike previous lavish real-estate parties, Amazon Property was showcasing more than just bricks.

To boost sales and to coincide with the start of the Frieze Art Fair, it unveiled interiors dripping with works by artists including Andy Warhol, Salvador Dali and Marc Chagall.



UK art industry has nothing to

Amazen Property partner Chris-Lantitis says: "If a purchaser bought an apartment from us and liked a particular pièce of art which is bespoke to the apartment, then – depending on price – the piece would either be gifted as a moving un present or, if the art work was one of the raner and more valuable pieces, we would liaise

with the art gallery to help arrange a preferential price for our purchaser."



notion Property has deutlisped fusion/Bots at Park Crincer

Residential experts believe the move by Amazon is part of a wider trend by housebuilders to give buyers more for their money in the hope of winning new customers in the subdued post-referendum market, which has also suffered from stamp duty rises, Jitters over London's oversupply of luxury flats fast energied out fast this cour.

Research by estate agent Cluttons shows by just how much prime central London prices have dropped this month—they are down 2.3% from October 2015, and the average price fell 1.5% to 42.23 million in the three months to September 30.

Figures this week from residential fund London Central Portfolio reveal that just five homes worth £10 million or higher were sold in the three months to August – an 86% slump on the same quarter last year.

As Trevor Abrahmsohn, managing director of upmarket estate agent Glentree Estates, puts it: "The sky has not fallen in since the Brexit vote but sales have certainly slowed down in a market which is oversupplied. What is happening now is that vendors are getting more adventurous, aggressive and imaginative with their selling tactics. customers art deals through a partnership with Frieze. At The Mews, its new-homes project at Embassy Gardens, the firm

Condon nousing shout vote sees wealthy Londoners turn to renting
 Luxury flat sales hit in run-up to EU referendum

recently offered every buyer a £20,000 contribution towards contemporary artwork.

But methods to boost sales are not limited to art, says Michael Ferris, a director at JR Capital, which buys properties for Middle Eastern investors.

He reveals that one of his Saudi Arabian clients was told that £200,000 of furniture from a showroom apartment would be thrown in if he bought one of the £2.5 million-plus flats in a new zone one scheme on the river. "This is because the development has a large supply of high-value unsold flats and is nearing practical completion." he explains.

Housebuilder Mount Anvil is testing another enticement by partnering with the Aston Martin Racing team, going homebuilder likely and experience does at Silverstone, Le Mans and Texas.

In Hendon, north-west London, the developer behind a new scheme where prices start from £1.6 million is offering two years of service charges, worth about £16,000, for free.



(Ters Briot), Lengtur residential Bhovlinger Maurit Anul. But povincieri sétti film Bir. erlin sading telah ta promini its lutest schower.

Henry Pryor, an independent buying agent, points out that inducements are not completely new: "Back in the Eighties, I remember offers of skiing holidays or vouchers for places like Habitat to get deals over the line," he says.

However he agrees that sweeteners have recently become more extravagant: "Including furniture is not new, but including David Linley furniture is dever."

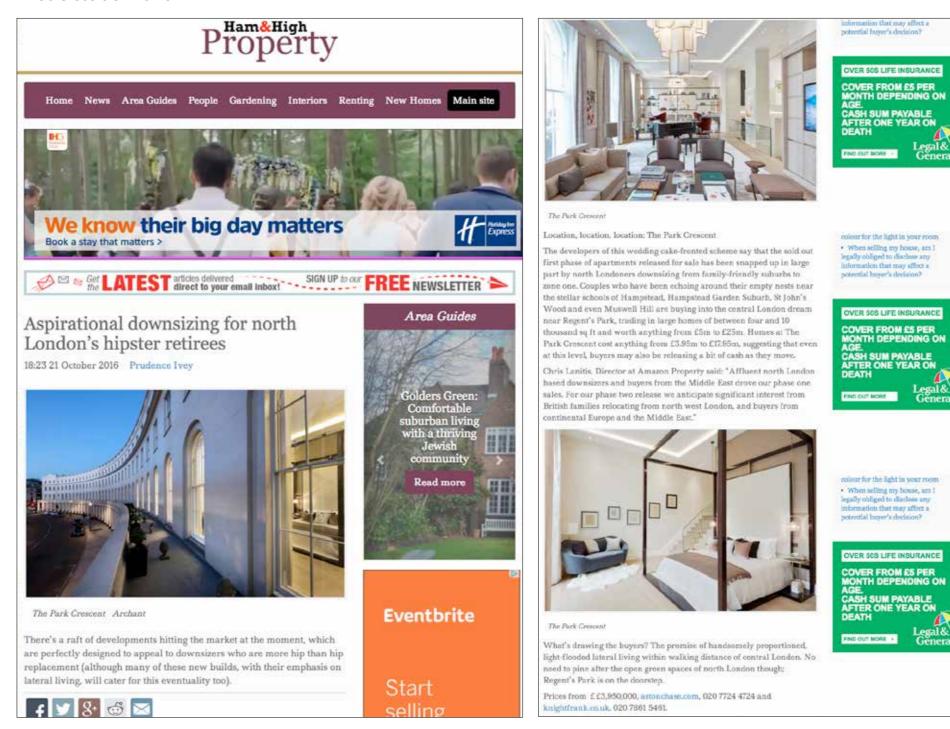
The latest luxury incentives seem to be working. A formight after its Marylebone party, Amazon Property reveals it has since had three offers submitted for homes at the high-end scheme.

Lanitis says: "The market is always cyclical and the balance always shifts backwards and forwards between the buyers' market and sellers' market. I believe that, even without add-ons, buyers would still want to invest in London luxury property. But while the housing market is in its present discerning mode, buyers won't be rushed into a sale, and feel they can get away with trying to get a bit more for their money."

But if we do have a hard Brexit, housebuilders may find they need more than just posh art and fancy dining tables to get people buying



### Ham & High 21st October 2016





mation that may affect a

### The Sunday Times 23rd October 2016

= 16 / LUXURY

are actively seeking to capitalise on the low value of sterling and the political trastability elsewhere in the world. The Barksdee perthouses that had been himself against the define and surements them is a tonor in-a generation haying opportunity in prime central London. The analyst London in-a generation haying opportunity in prime central London. The analyst London has a solution that were sure investors can save as much as 30% compand with the peak of the market two years ago, thanks not siely to two years ago, thanks not siely to two years ago, thanks not siely to two surbale exchange rates, but also to the general despondency in the port-stamp duty, post-referendant world of prime property.

Chever buyers who have been cyeing up the capital for worm then are necking to take the plunge. There is no doubt that the weakness of the prime property.

Chever buyers who have been cyeing up the capital for worm then are necking to take the plunge. There is no doubt that the weakness of the prime believe that London will always be a per-emitted city, regardless of Break. They look at it as a bistoric opportunity.

In the recent part, posterior for the position of the control of the position of the

eurs.— har not without first negotiating a infestinated discussed.

"We have gone from a period of mary silience, following a brief fluory of jectivity inmediately after the firstly vote, to a smady flow of inquiries over the past few weeks, after the flash crash in atering," says Xioon the flash crash in atering," says Xioon Heaton, chief executive of London Central Puriolis.

This measure to wearen have a

eightfold incresse: It is clear that bayers .

In the record party parchasers might have viewed a property and, two mouths hair, will have bound it available. "That's stranging, because the market is starting to more." Butley says, 50 pmt what deals are being done, and what is on other? In the no-deal dog days of the same, the hand legistry found that sales of fuxury bornes had plummacred by as much as 86% compared with best year. Just five properties were recorded as welling for more than k10m in the

Pay to play

Buy, buy, buy, British investors may be spooked by Brexit uncertainty and the weak pound, but overseas speculators are returning to prime central London. Here are some of the biggest deals being cut now.

being markoted for COPm or Oolm, and a sentracing of transactions muth of COPm. There's even — gauge — shather about justimisering. Prior to that, the record for the year was COPm.

It's an incredibly maneod market at the moment, may Carlie Ellingworth, founder of the buying agency Property Vision. For the hig bownhouses in Norting Hall, instreet has cooled considerably. Suddenly, large lateral flats in Merkhi are becoming far mass. in Mayfair are becoming far near

attractive to torcign investors." This Macpherson, bead of London residential at Carter Junes estate agency, confirms this. "Maybir is seeing an ensimple of American buyers."
Their dollar now goes 30% further

(burs it did at the peak of the market in 2014, thanks to exchange rates. "Lots of nationalities hold dollars in various of nationalities hold declars in various accounts around the globe, or are able to transact to dellar-pegged currencies. \*Macpheroot says. \*This is certaing another layer of international layers in the Mayfulr nursiet, such as affluent Geeck shipping families who suap up towethnesses in the area, or inclini







23.10.2016 / 17

hovers who have multiple apartments in

for £14m to a Middle Kestern family who

for Eight to a Middle Restern family who were originally looking around. Engineeringley.

Similarly, the Chinese are seeing their years go 27% fairther, seel though many into the choosing in spend if at Burberry and Binester Wilage, rather than in Belgarvia, a few bayers are venturing into the central Lookion maybet. Antaxon Property, a facury residential doveloper with a £500m portfolio, reported a £5% again to sakes and inquisites the month, much of if driving the overseen layers before garriances—one preced at £2 km, one at Elm—in Chinese boyers.

Also Revenuels a Contraction of one of

At the recent litratch event for the past Crewers, a conversion of one of the capital's ways consourts into 20 residences, with prices ranging from 23. Near to 237 Non-tee or titure of the potential between was high net entire in the recent class. And, of course, then unlimits to 2017 and 2028 Amount Property has thready had offers on a number of the larger apartments in the Chinese Investors.

Richard Bailier, director of unidential between which have multiple quartuments on Generoton's Septime."

He admits that the values activeed an type-city 5 - 10° is severe than the adding pake, which meants beyons trading in currencies that are strong against exciting an entire of the submit works that are strong against exciting any gutting and outher discounts. The surprise of the submit we first the submit will be report taking advantage of the submit will be reported to the submit with the submit will be reported to the submit with the submit will be record pair for a found in Barnes, southness for a found in Barnes, southness for the submit of the first in a Middle Nutrien strong to the submit of the

greater visibility of buyers from Asia and the Middle East, as well as Lendon-based purchasers who are paid to dollars. There is still a strong belief in the long-term resilence of the capital and

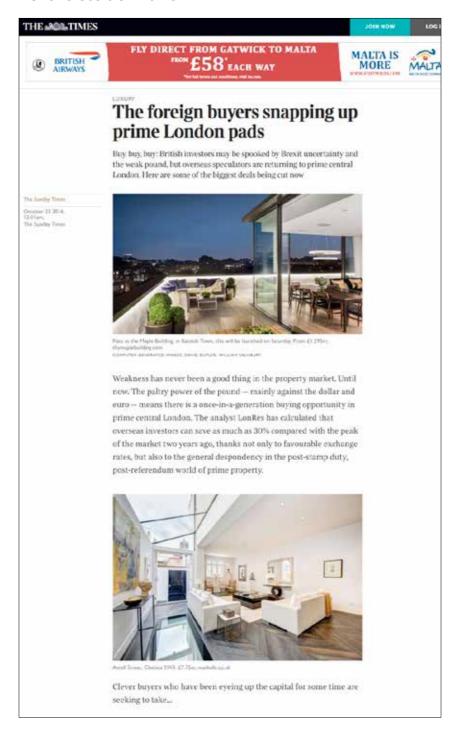
Into seem seamer of a confidence in housing market.

That said, he sounds a credible note of castion. "London has been in a hutble. It is will a needs hased market. and it not at finestic strives as it was ' Earlier in the month, Saville revised by Earlier in the mannil, Swellin revised to torocast for prices expiral London, and the agency ballower that further price adjustments in the index of 6° – 7°, will be regarded to source sales. Values are now expected to close, 20th down 1° year on year, than stabilise in 2011 and 2028.

And, of course, there's always the condition of facture fails. We star less conditions of facture fails.

AMAZON PROPERTY

# The Times 23rd October 2016





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